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# 82<sup>ND</sup> ANNUAL LULAC NATIONAL CONVENTION & EXPOSITION

June 27—July 2, 2011 Duke Energy Convention Center Cincinnati, OH

The League of United Latin American Citizens invites you to participate in the 82<sup>nd</sup> Annual LULAC National Convention & Exposition in Cincinnati, OH from June 27 through July 2, 2011. As the premier Hispanic convention, the LULAC National Convention draws over 20,000 participants each year including the top leaders from government, business, and the Hispanic community.

**Make History:** The LULAC Convention is an exciting, history-making convention, because it convenes the national delegates of LULAC to discuss issues, set policies, and elect the organization's national leaders. For this reason, the LULAC Convention makes news and is covered by national and local media. It is the only convention in which participants representing Hispanic communities from across the country determine the positions and strategies of a national Hispanic organization.

**Reach out to Hispanic America:** The LULAC Convention is also well attended by major corporations who recognize the importance of reaching out to national Hispanic leaders and influential community members directly. There are opportunities to sponsor workshops and events, to showcase products and recruit Hispanic professionals in the convention exhibit hall. In addition, all proceeds support the dedicated work of LULAC to improve the quality of life for Hispanic Americans.

**Federal Training Institute:** The LULAC Convention hosts the LULAC Federal Training Institute (FTI), an intensive and structured career development program for government and public sector employees. In partnership with the OPM Management Development Center and the Graduate School, USDA, the Federal Training Institute offers workshops and plenary sessions that enable mid and senior level government employees to enhance their leadership skills and develop the Executive Core Qualifications required for entry to the Senior Executive Service.

FTI Youth and Collegiate Federal Careers Exploration Forum: A free fun-filled daylong event to showcase career and employment opportunities in forensic science, aviation and aeronautics, criminal justice intelligence available to middle, high school, college and university students. Expert presenters provide animated interactive sessions that introduce students to resume writing, computer links, student programs, scholarships and internships

**Career Fair:** Emerging career opportunities, top companies, live interviews. Whether you are an employer looking for top talent or a professional looking for your next job, you will want to attend the LULAC Career Fair. This three day event features great jobs from over 250 top companies and federal agencies that are ready to hire.

**College Fair:** Your path to a higher education starts at the LULAC College Fair. More than 30 representatives from top notch colleges and universities are anxious to talk with you about postsecondary opportunities at their institutions.

**Youth Conference:** The convention also hosts the LULAC Youth Conference—a three-day event for Hispanic youth, featuring workshops and panel discussions education, career opportunities, community service and leadership.

**Young Adults Conference:** The Young Adult Conference features four-days of leadership development and policy workshops for college students and young professionals.

**About LULAC:** Founded in 1929, the League of United Latin American Citizens is the nation's oldest and largest Hispanic organization. With thousands of members organized into more than 700 LULAC Councils in virtually every state of the nation and in Puerto Rico, LULAC has tremendous outreach into the Hispanic community. With a rich history of advocacy in civil rights, education, economic development, immigration and equal opportunity, LULAC is uniquely positioned to lead the Hispanic community into the next millennium.

**For More Information:** For convention information and registration, contact the LULAC National Office at (202) 833-6130 or visit our website at: <a href="www.LULAC.org">www.LULAC.org</a>. Please join LULAC at the 2011 LULAC National Convention and Exposition in Duke Energy Convention Center in Cincinnati, OH as we celebrate 82 years of service to the Hispanic community.

#### **INFORMATION**

#### CONVENTION LOCATION

**Duke Energy Convention Center** 

525 Elm Street Cincinnati, OH 45202 513.419.7300

#### CONVENTION HOTELS

Cancellations must be made **one month prior** to arrival to avoid first night charges.

<u>Headquarters Hotel</u> Hilton Cincinnati Netherland Plaza

35 West Fifth Street Cincinnati, OH 45202 \$115.00-Single/Double Tel: (513) 421-9100 Fax: (513) 421-4291 Cut-off date: 6/1/2011 www.cincinnati.hilton.com

**Hyatt Regency Cincinnati** 

151 West 5<sup>th</sup> Street Cincinnati, OH 45202 \$115.00-Single/Double Tel: (513) 579-1234 Fax: (513) 354-4079 www.cincinnati.hyatt.com

Air Transportation: The following airlines will offer special discounts to our attendees

American Airlines Discount code: 3861BP (800) 433-1790

www.aa.com

Continental Offer Code: ZJNB638260

(800) 468-7022 www.continental.com

Delta

Offer Code: By Phone Only

NM6BR (800) 328-1111

**Southwest Airlines** (800) 435-9792 www.southwest.com

#### **AGENDA**

Monday, June 27

1 to 5 pm Registration

8 to 5 pm Federal Agency Pre-Conference Meeting

6 pm to 8 pm **Opening Reception** 

Tuesday, June 28

7 am to 12, 2 to 5 Registration

9 am to 11:30 am LULAC Federal Training Institute

Noon to 1:45 pm **Diversity Luncheon\*** 

2 pm to 4:30 pm LULAC Federal Training Institute 5:30 to 7:30 pm Federal Training Institute Reception\*

Wednesday, June 29

7 to 12, 2 to 5 Registration

9 am to 11:30 am Federal Training Institute

10 am to 11 am Ribbon-cutting Ceremony and Exposition Opening

10 am to 5 pm Exposition and Job Fair Open Noon to 1:45 pm **Partnership Luncheon** 

2 pm to 2:30 pm National Assembly—Committee Assignments

2 pm to 4:30 pm Federal Training Institute
2:30 pm to 5 pm Concurrent Seminars
7 pm to 10 pm Cincinnati Celebration

Thursday, June 30

7 to 12, 2 to 5 Registration

7:30 am to 9 am **Armed Forces Awards Breakfast** 

9 am to noon Concurrent Seminars

10 am to 7 pm Exposition and Job Fair Open

Noon to 2 pm
2 pm to 5 pm
6 pm to 8 pm
8:30 to 11:30 pm

Unity Luncheon
Concurrent Seminars
Youth Awards Banquet
Concierto de la Gente

Friday, July 1

7 to 12, 2 to 5 Registration

7:30 am to 9 am LNESC Breakfast Concurrent Seminars

10 am to 4 pm Exposition and Job Fair Open 9 am to 4 pm Youth/Collegiate Career Forum

Noon to 2 pm Women's Luncheon

2:30 pm to 4:30 pm LULAC National Assembly Reconvenes

6 pm to 7 pm **Presidential Reception** 

7 pm to 11 pm **Presidential Awards Banquet** 

Saturday, July 2

8 am to 5 pm LULAC National Assembly & Elections

7 pm to 9 pm **President's Celebration** 

### **REGISTRATION**

Pre-registration forms will be accepted through June 1, 2011. <u>After June 1, participants must register on-site.</u> Print or type the requested information below as you would like it to appear on your name badge:

Name							
Title							
Company/Agency					Cou	ncil #	
Address							
City			State			Zip	
Work Phone			Home Pho	one _			
Fax			Email				
Check the appropriate box General Guest Federal Training Inst. Sponsor Exhibitor Media	LULAC Council*  Member	)	LULAC O District State D Nationa Past Na	ffice Direct irect al Of	ector or ficer	Youth* ☐ Member ☐ Delegate ☐ Alternate	)
Registration Packages  Youth Members (Wed LULAC Young Adult/ LULAC Members (Wed-S Non-members (Wed-S FTI—Federal Training Corporate Attendees (**  Early Bird Discount! Ind will receive a \$25 discount FTI and Corporate package meals, and all events (6 damember packages include meals and events from Westurday. Packages do not Cancellation/Refund Polingers the full meals and events from Tegistrations are non-refund to the full meals and events from Tegistrations are non-refundation.	Senior (ID required) ed-Sat) at) g Institute (Mon-Sat) Tue-Sat) ividuals purchasing for tif they pay in full by es include registration and all second and the second and the second are	5/15/, semile and semi	istrations 11. inars, - s, ccepted in w ued after the	ritin	Wednesday Pa Wednesday C. Thursday Arm Thursday Unit Thursday You Thursday Con Friday Women Fri. Presidenti	rsity Luncheon artnership Luncheon incinnati Celebration ned Forces Breakfast ty Luncheon ath Awards Banquet cierto de la Gente n's Luncheon al Reception & Banquet	011,
purchase the full package.  TotalCree	·	•			-		
☐ MasterCard ☐ Visa					_	nanon Date	
Payment can be made by coregistration, mail complete to <b>2011 LULAC National</b> the address on the right. C \$25.00 handling fee for all #789553372 "LULAC Institute of the state	eash, check or major ced registration form all <b>Convention</b> or credicted card orders acceleration returned checks. <i>Fed</i>	redit cong we to card epted to	eard. For present the check particular information by fax. Then gencies use L	e- yabl to e is a	e LULAC 201 East El Paso, (915) 57	Fiscal Office Main, Suite 605 TX 79901 7-0726, FAX (915) 577- munoz@lulac.org	-0914

#### FEATURED EVENTS

Monday June 27 Opening Reception: Kick off event is full of excitement as we preview a week-long convention full of

6 pm to 8 pm important speakers, workshops, and panels. Attendance: 500 Minimum Sponsorship Level: \$10,000.

Tuesday, June 28 **Diversity Luncheon:** Celebrates the importance of diversity in the workplace featuring distinguished

12 pm to 2 pm representatives from Corporate America and the federal government.

Minimum Sponsorship Level: \$20,000. Attendance: 700

5:30 pm to 7:30 pm Federal Training Institute Reception: Recognizes federal employees who contributed to the mission of

Attendance: 600 the FTI. Minimum Sponsorship Level: \$10,000.

Wed., June 29 Partnership Luncheon: Highlights LULAC's corporate and government partnerships. This is the perfect

Noon to 2 pm forum to promote your initiatives with LULAC.

Attendance: 1000 Minimum Sponsorship Level: \$25,000.

Cincinnati Celebration: Hosted by local LULAC councils, this banquet highlights state and local leaders, 7 pm to 10 pm

Attendance: 900 while supporting local LULAC programs. Minimum Sponsorship Level: \$25,000.

Thur., June 30 **Unity Luncheon:** Promotes unity among Hispanics and other communities in the United States. Speakers

Noon to 2 pm focus on working together to make America stronger.

Attendance: 1000 Minimum Sponsorship Level: \$35,000.

6 pm to 8 pm Youth Awards Banquet: Emphasizes LULAC Youth programs and features an elegant awards

Attendance: 800 presentation for LULAC's young future leaders.

Minimum Sponsorship Level: \$25,000.

8 pm to 10 pm Concierto de la Gente: LULAC's Concert for the People features top Latino entertainment in an event

Attend: 5000 that is open to the public and free of charge. Minimum Sponsorship Level: \$20,000.

LNESC Breakfast: Hosted by the LULAC National Educational Service Centers, this event celebrates Friday, July 1

7:30 am to 9 am LULAC's educational programs.

Attendance: 400 Minimum Sponsorship Level: \$10,000.

Noon to 2 pm Women's Hall of Fame Luncheon: Focuses on the contributions made by Latinas to the U.S. and features

the induction of 5 women into the LULAC Women's Hall of Fame.

Minimum Sponsorship Level: \$25,000.

6 pm to 7 pm **Presidential Reception:** Kicks off the main and best attended evening of the convention. This black tie Attendance: 900

event features Hispanic leaders from throughout the U.S.

Minimum Sponsorship Level: \$25,000.

Presidential Awards Banquet and Ball: This magnificent black-tie event highlights individuals who have 7 pm to 9 pm

9 pm to 11 pm given outstanding service to the Hispanic community throughout the year. Top national leaders deliver

Attendance: 1200 keynote address.

Attendance: 1000

Minimum Sponsorship Level: \$50,000.

#### SPONSORSHIP PACKAGES

Sponsoring an event or workshop at the LULAC Convention is an ideal way to reach out to national Hispanic leaders and influential community members. Sponsors of the 2011 LULAC National Convention will be recognized at all sponsored events and listed in all promotional material, including the convention program. The following packages are offered at the levels indicated.

#### Presenting Sponsor—\$150,000+

Title sponsorship of the LULAC National Convention is limited to one partner and includes double the diamond level sponsorship benefits in addition to having the your company's name and logo included in the convention marketing materials (for example the 2011 LULAC National Convention presented by...). The Presenting Sponsor will also have a speaking opportunity during the conference and a customized sponsorship marketing plan tailored to your needs.

#### **Diamond—\$75,000**+

- Convention Diamond Sponsor
- Company Representative Introduced as Convention Diamond Sponsor at the Presidential Awards Gala
- Twelve 10'x10' Exhibit Spaces
- Two Reserved Tables for 10 at sponsored event
- One Reserved Table for 10 at each Luncheon **upon request**
- One Minute Commercial Video Spot to be played during the Presidential Awards Gala
- One Page Letter with Picture of Corporate Official in Convention Program
- One Convention Program Back Cover (subject to availability) or Two Full-Page Color Ads
- One Full-Page Color Ad in the LULAC News
- Attendance at Selected VIP Functions
- Twelve Full Corporate Registration Packages
- Main Web Link
- Database of registered attendees for marketing purposes
- Signage Through-out the Convention

#### Presidential—\$50,000+

- Convention Sponsor
- · Company representative introduced as convention sponsor at the Presidential Awards Gala
- Eight 10'x10' Exhibit Spaces
- Two Reserved Tables for 10 at sponsored event
- Two Reserved Tables for 10 at each Luncheon upon request
- 30 Seconds Commercial Video Spot to be played during the Presidential Awards Gala
- One Page Letter with Picture of Corporate Official in Convention Program
- One Convention Program Back Cover (subject to availability) or Two Full-Page Color Ads
- Attendance at Selected VIP Functions
- Eight Full Corporate Registration Packages
- Main Web Link
- Signage Through-out the Convention

#### **Judicial—\$35,000+**

- Co-Sponsor of One Event
- Company representative introduced as Event Co-sponsor
- Six 10'x10' Exhibit Spaces
- One Reserved Table for 10 at Sponsored Function
- Full-Page Color Ad in Convention Program-Premium Placement
- Attendance at Selected VIP Functions
- Six Complimentary Corporate Registration Packages
- Web Link
- Logo prominently displayed at Sponsored Function

#### SPONSORSHIP PACKAGES CONTINUED

#### **Senatorial—\$25,000+**

- Co-Sponsor of One Event
- Company representative introduced as Event Co-sponsor
- Four 10'x10' Exhibit Spaces
- One Reserved Table for 10 at Sponsored Function
- Full-Page Color Ad in Convention Program and web link
- Attendance at Selected VIP Functions
- Four Full Corporate Registration Packages
- Logo prominently displayed at Sponsored Function

#### Congressional—\$20,000+

- Company introduced as Event Co-sponsor
- Three 10'x10' Exhibit Spaces
- One Reserved Table for 10 at Sponsored Function
- Full-Page Color Ad in Convention Program and web link
- Three Full Corporate Registration Packages and Attendance at Selected VIP Functions
- Logo prominently displayed at Sponsored Function

#### Patriot—\$15,000+

- Company introduced as Event Co-sponsor
- Two 10'x10' Exhibit Spaces
- One Reserved Table for 10 at Sponsored Function
- Full-Page Color Ad in Convention Program and web link
- Two Full Corporate Registration Packages and Attendance at Selected VIP Functions
- Logo displayed at Sponsored Function

#### Patron—\$10,000+

- One 10'x10' Exhibit Space
- Half-Page Color Ad in Convention Program and Web Link
- One Full Corporate Registration Package

ADDITIONAL SPONSORSHIP OPPORTUN	IN-KIND SERVICES	
<ul> <li>Federal Training Institute</li> </ul>	20,000	
<ul> <li>Sponsor/VIP Lounge</li> </ul>	20,000	Printing
<ul> <li>Youth Leadership Conference</li> </ul>	20,000	Commemorative poster, promotional brochure.
<ul> <li>Young Adults Leadership Conference</li> </ul>	20,000	
Hispanic Health Fair	20,000	Communication Equipment
Registration Bags	20,000	Walkie-talkie radios, cellular phones, fax machines.
<ul> <li>Commemorative T-shirts</li> </ul>	20,000	•
<ul> <li>Convention Program Book</li> </ul>	15,000	On-Site Office
<ul> <li>Convention Badges</li> </ul>	15,000	Computers, printers, photocopy machines.
Shuttle Transportation	15,000	
<ul> <li>Town Hall Sponsorships</li> </ul>	50,000	Ground Transportation
• Lapel Pins	10,000	Shuttle service, rental vehicles.
<ul> <li>Convention Poster</li> </ul>	10,000	
<ul> <li>Convention Marketing Circular</li> </ul>	10,000	Air Transportation
<ul> <li>Conference Web Site</li> </ul>	10,000	Complimentary tickets for speakers and VIPs.
<ul> <li>Pocket Agenda</li> </ul>	5,000	
<ul> <li>Workshops</li> </ul>	10,000	Promotional Advertisements
Press Room	3,000	Advertisement placements to promote convention.
<ul> <li>Panelist/Speaker sponsorship</li> </ul>	10,000	•

**SPONSORSHIP AGREEMENT:** Please print or type the requested information below as it should appear in the convention program and name badge:

# 2011 LULAC National Convention & Exposition Name \_\_\_\_\_ Title\_\_\_\_ Corporation/Agency\_\_\_\_ City\_\_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Telephone Fax \_\_\_\_\_\_ E-Mail \_\_\_\_\_ Select sponsorship level below. Enter the event you wish to sponsor: **Presenting—\$150,000:** Title sponsorship of the LULAC National Convention is limited to one partner and includes double the diamond level sponsorship benefits in addition to having the your company's name and logo included in the convention marketing materials. **Diamond**—\$75,000: Convention Diamond Sponsor; Twelve Exhibit Spaces; Two Reserved Tables for 10; Video Spot; One Page Letter with Picture of Corporate Official; One Convention Program Back Cover (subject to availability) or Two Full-Page Color Ads; One Page Ad in LULAC News; Attendance at Selected VIP Functions; Twelve Full Registrations; Main Web Link; Signage Throughout the Convention Presidential—\$50,000: Convention Sponsor; Eight Exhibit Spaces; Two Reserved Tables for 10; Video Spot; One Page Letter with Picture of Corporate Official in Convention Program; One Convention Program Back Cover (subject to availability) or Two Full-Page Color Ads; Attendance at Selected VIP Functions; Eight Full Registrations; Main Web Link; Signage Throughout the Convention Judicial—\$35,000: Co-Sponsor of One Event; Comment Opportunity at Sponsored Event, Six Exhibit Spaces; One Reserved Table for 10 at Sponsored Function; Full-Page Color Ad in Convention Program; Attendance at Selected VIP Functions; Six Full Registrations; Web Link; Logo Displayed at Function Senatorial—\$25,000: Co-Sponsor of One Event; Comment Opportunity at Sponsored Event, Four Exhibit Spaces; One Reserved Table for 10 at Sponsored Function; Full-Page Color Ad in Convention Program; Attendance at Selected VIP Functions; Four Full Registrations; Web Link; Logo Displayed at Function Congressional—\$20,000: Co-Sponsor of One Event; Comment Opportunity at Sponsored Event, Three Exhibit Spaces; One Reserved Table for 10 at Sponsored Function; Full-Page Color Ad; Attendance at Selected VIP Functions; Three Full Registrations; Web Link; Logo Displayed at Function Patriot—\$15,000: Co-Sponsor of One Event; Comment Opportunity at Sponsored Event, Two Exhibit Spaces; One Reserved Table for 10 at Sponsored Function; Full-Page Black & White Ad in Convention Program; Two Full Registrations; Web Link; Logo Displayed at Function Patron I—\$10,000: Co-Sponsorship of Event; One Exhibit Space; Half-Page Black & White Ad in Convention Program; Web Link; One Full Registration Date

Signature of Authorized Representative

Mail this agreement and check to: **LULAC National Office** 

2000 L Street, NW, Suite 610 Washington, DC 20036 (202) 833-6130 FAX (202) 833-6135 Make check payable to: 2011 LULAC National Convention. For more information about sponsorship packages, advertisements and exhibits, call (202) 833-6130 or email: SPerez@LULAC.org or visit our website at: www.LULAC.org. Federal agencies use DUNS #789553372 "LULAC Institute, Inc." DBA LULAC National Convention

### **ADVERTISING AGREEMENT**

The 2011 LULAC National Convention Program provides an excellent opportunity for placing recruitment and community relations advertisements highlighting your corporate contributions to the Hispanic community. Over 7,000 copies will be distributed.

Please print or type the requested informatio	n below to advertise in the cor	vention program:
Name	Title	
Corporation/Agency		
Representing Agency		
Address		
City	State	Zip
TelephoneFax _		
Please indicate choices below (trim sizes sho	own):	
☐ Full Page Color (8.5"x11")	\$2,500	
☐ Half Page Color (8.5"x5.5")	\$1,250	
☐ Quarter Page Color (4.25"x5.5")	\$750	
☐ Inside Covers—Full Page—Color only	\$3,500	
☐ Back Cover—Full Page—Color only	\$4,000	
<ol> <li>Program dimensions are 8.5" x 11". No 1/4" less than trim all around.</li> <li>Preferred material: PDF digital material SPerez@LULAC.org. We also accept of Four-color ads require a color proof or did down, 175 line screen.</li> <li>Ad material returned only upon request.</li> <li>No cancellations after closing date of J.</li> <li>The publisher and LULAC shall be underrors arising out of publication.</li> <li>Mail this agreement and payment to the LUL below. Publisher reserves the right to assign This agreement, artwork, and payment must</li> </ol>	which can be sent to the addrescolor slick with film negatives, color key with color separation une 1, 2011.  EAC Washington Office. Mail all advertising space. All price	ess below or emailed to right side reading, emulsion side down. a provided right side reading, emulsion by the advertiser or loss by reason of any the camera ready ad to address listed
Signature of Authorized Representative		Date
Make checks payable to the <b>2011 LULAC N</b> mail to the LULAC National Office. Credit fax. For more information, contact Silvia Pe 6130 or visit our website at: <b>www.LULAC.</b> <i>DUNS #789553372 "LULAC Institute, Inc." D Convention</i>	card orders accepted by erez-Rathell at (202) 833- org. Federal agencies use	<b>LULAC National Office</b> 2000 L Street, NW, Suite 610 Washington, DC 20036 (202) 833-6130 FAX (202) 833-6135
TotalCredit Card #		Expiration Date
☐ MasterCard ☐ Visa ☐ American Ex	press Signature	

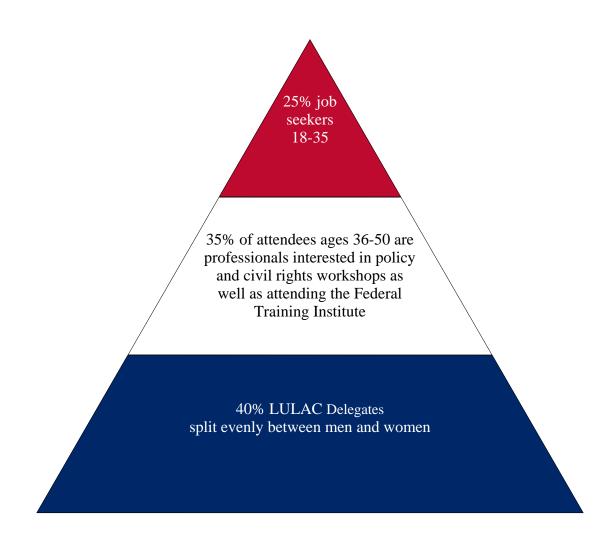
# **JUNE 29-JULY 1, 2011 EXHIBITOR AGREEMENT**

The LULAC Convention Exposition is the premier venue for showcasing products and services to the Hispanic community and recruiting employees. Open to the general public, more than 20,000 participants attend the exposition each year. Please print or type the requested information below to exhibit:

Name		Title				-	
Corporation/Agency						_	
Representing Agency						_	
Address						_	
City		State		Zip		-	
Phone	Fax		_Email			_	
Please indicate your choices	s below and fax to 202-83	3-6135:					
Number of spaces	requested (10'x 10'). Exhi	ibit dimensions		Space #			
Yes, I need the star 3' high side rails, o	ndard exhibitor's equipme one six foot table, two chai						
No, I do not need t	he standard exhibitor's pa	ickage.					
Please circle the desired p	laza: Corporate	Government Ca	reer Fair	Non-Profit	College		
2011 LULAC EXP	OSITION HOURS	Notes: All exhibit					
<b>Wed, June 29</b> 10am-5pm  Thu, Jun 10am-7pr		space purchase, an payment is request Convention coordi	ed with this nators reser	signed agreem	nent. The LUL establish whate	AC ever rules	
Move-in begins at <b>8 am</b> on Move-out begins after <b>4 pm</b>		may be required to guarantee the safety and appearance of the convention and the exhibit area. The exhibit area is not carpeted. Electric and internet connections are not included in the cost per					
Contact: Hargrove Inc. for your decorating & shipping needs One Hargrove Drive, Lanham, MD 20706 Phone: 301-306-4627 Fax: 301-731-5438 exhibitorservices@hargroveinc.com		space indicated below:           Agreement Forms Received         Before June 1, 2011         Af           Corporate (10' x 10')         \$2,500         \$3,           Government, Career Fair (10' x 10')         \$2,000         \$2,           Non-Profit, College Fair (10' x 10')         \$1,500         \$2,					
Mail this form & payment t	o the address below. Exhi	ibit registration cut-of	ff is June 15	5, 2011.			
Signature of Authorized Re	presentative		Date			-	
Make checks payable to the to the LULAC National Off mmarsans@lulac.org for mwww.LULAC.org. Federal of DBA LULAC National Convention	Fice. Credit card orders ac nore information or visit or agencies use DUNS #789553372	ccepted by fax or Ema ur website at:	nil: 2000 Wash	AC National ( L Street, NW, nington, DC 20 ) 833-6130 FA	Suite 610	135	
TotalCred	it Card #		Expir	ation Date		_	
☐ MasterCard ☐ Visa							

#### PARTICIPANT DEMOGRAPHICS

The League of United Latin American Citizens is proud to say that the LULAC National Convention draws over 20,000 attendees to this event annually. People varying from age 18 to 70 are drawn to our convention because of the various avenues of opportunity. The college and job fair, corporate, government, health and housing plazas located in the exhibit area of our convention receive the most attendance. Below is the approximate break down of attendance by age and gender, in most cases gender is split 50/50. Race: 85% of attendees are Hispanic, with 6% being Anglo, 8% African American and 1% other.



# **SPONSOR CHECKLIST**

Agreement Form: Please sign and possible.	d fax to Silvia Perez-Rathell at (202) 833-6135 as soon as
	o 2011 LULAC National Convention and send by 6/1/11. #789553372 "LULAC Institute, Inc." DBA LULAC National Convention
Exhibit: Please complete and send	d exhibit agreement by 6/1/11.
	rogram: Send advertising form and artwork or disk by d email artwork to SPerez@lulac.org
Registration Forms: Please send of VTrasmonte@LULAC.org by 6/1/	or fax completed pre-registration forms to 11.
<b>Registration Giveaways</b> : If you we send 3,000 pieces so that they arrive	rish to include giveaways in our registration bags please we before May 16, 2011 to:
LULAC National Convention Show Management Materials REGISTRATION AREA c/o HARGROVE, INC. Your Company Name 645 Linn St. Cincinnati, Ohio 45203	Please note that this is not the address to send materials for your exhibit booth.  Instructions for sending these materials will be included in your exhibitor kit.
please send 900 <b>Premium Items</b> to sponsored event clearly on the pack note that we do not allow flyers and	If you wish to include premiums for your sponsored event of the address above marking your company name and kages in place of Show Management Materials. Please d brochures to be distributed on the tables or chairs of our action flyers may be included in registration bags and are <b>ONLY</b> .
convention center, LULAC can propose PostScript (EPS) version of it to Journal of It to Jou	b: If you are sponsoring a function in the ballroom at the oject your logo on screen if you email an Encapsulated orge Trasmonte, LULAC Director of Technology, at are sponsoring an event outside the ballroom, please send a larsans, LULAC Coordinator of Special Projects, at the name and sponsored event clearly indicated on the mercial video spot during the Presidential Awards Gala, Marsans at the LULAC National Office by June 1, 2011.
email at <u>SPerez@LULAC.org</u> to co for your chosen event by 6/1/11. Pl	e contact Silvia Perez-Rathell at (202) 833-6130 or by onfirm the representative who will give sponsor remarks lease provide the name and title of the person accepting o a point of contact with email and cell phone number.

<b>Corporate Alliance Meeting</b> : Please contact David Perez at (202) 833-6130 or by email at <a href="mailto:DPerez@lulac.org">DPerez@lulac.org</a> to confirm your attendance for the LULAC Corporate Alliance meeting from 2 pm to 4 pm on Thursday, June 23, 2011.
<b>Hotel Reservations</b> : Please make your hotel reservations as soon as possible—we expect our block to fill up quickly:
Hilton Cincinnati Netherland Plaza 35 West Fifth Street, Cincinnati, OH 45202 \$115.00-Single/Double Tel: (513) 421-9100 Fax: (513) 421-4291 Cut-off date: 6/1/2011, www.cincinnati.hilton.com
Hyatt Regency Cincinnati 151 West 5 <sup>th</sup> Street, Cincinnati, OH 45202 \$115.00-Single/Double Tel: (513) 579-1234 Fax: (513) 354-4079 Cut-off date: 6/1/2011, www.cincinnati.hyatt.com
Air Transportation: The following airlines will offer special discounts to our attendees:
American Airlines Discount code: 3861BP (800) 433-1790 www.aa.com
Continental Offer Code: ZJNB638260 (800) 468-7022 www.continental.com
Delta Offer Code By Phone Only: NM6BR 1-800-328-1111
Southwest Airlines (800) 435-9792 www.southwest.com
Convention Services Company: Please contact for all your expo needs:
Hargrove Inc. One Hargrove Drive, Lanham, MD 20706 Phone: 301-306-4627 • Fax: 301-731-5438 exhibitorservices@hargroveinc.com





# Hargrove, Inc. Services

- General Information show schedules, booth equipment and shipping information
- ◆ Five-page Hargrove Order Form <u>Discount Deadline</u>: **Tuesday, June 7, 2011**
- ♦ Hargrove-Supervised Labor Order Form
- ♦ Order Recap Form
- ♦ Hargrove Standard Furnishings Price List including carpeting
- ♦ Hargrove Rental Booths (HMS) Order Form
- ♦ Hargrove Specialty Furnishings Brochure & Price List
- ♦ Hanging Signs & Overhead Structures Order Form
- Exhibitor Appointed Contractor Form <u>Deadline for Submission</u>: **Tuesday, June 7**
- ♦ Union Rules & Regulations
- ♦ Move-Out Information
- ♦ Material Handling and Labor Price Lists
- ♦ **Hargrove Logistics** Flyer & Quote Form *official carrier for ground and air shipments*
- ♦ Material Handling Information
- ♦ Material Handling Hints
- ♦ Advance Shipping Labels
- ♦ Direct Shipping Labels
- ♦ Hanging Signs Shipping Labels
- ♦ Limits of Liability
- ♦ Security Guidelines





# GENERAL INFORMATION

Page 1 of 2

### **Location & Dates**

Show Location: **Duke Energy Convention Center** 

Hall A

525 Elm Street

Cincinnati, OH 45202

Show Dates: Wednesday, June 29 to Friday, July 1, 2011

### Exhibitor Move-In

Tuesday, June 28 8:00 AM to 5:00 PM \*

\*NOTE: After 4:30 PM, overtime rates are in effect. Please refer to the Material Handling and Labor price lists for applicable rates and budget accordingly.

### **Show Hours**

Wednesday, June 29 10:00 AM to 5:00 PM Thursday, June 30 10:00 AM to 7:00 PM Friday, July 1 10:00 AM to 4:00 PM

### **Exhibitor Move-Out**

Friday, July 1 4:00 PM to 8:00 PM \*

Outside carriers must be checked in by **Friday**, **July 1** at **6:00 PM**. Please see the Move-Out Information sheet in this Manual for more details.

# Standard Booth Equipment

Each **10' x 10'** booth includes the following standard equipment:

8' High Draped **Backwall** – Color(s): **Blue & White** 

3' High Draped **Siderails** – Color: **Blue** 

1 – 7" x 44" **Identification Sign** with Company Name & Booth Number

Blue

Each in-line/linear booth also receives a Booth Package \*\* of:

1 – 6' Draped **Table** – Color:

2 – Side **Chairs** 

1 - Wastebasket

\*\* **Booth Package** – for linear booths only; does not apply to peninsula or island booths. Limit: One (1) Booth Package per exhibitor. Any change in table color is at the exhibitor's expense.

NOTE: The aisles will be carpeted. Aisle Carpet Color: **Blue** 

<sup>\*</sup> **NOTE:** After 4:30 PM, overtime rates are in effect. Please refer to the Material Handling and Labor price lists for applicable rates and budget accordingly.





# GENERAL INFORMATION (cont.)

Page 2 of 2

# Hargrove, Inc. Advance Order Discount Deadline

Hargrove's discount prices apply to orders received with payment in full by no later than:

# Tuesday, June 7, 2011

For additional information, please call our **LULAC Exhibitor Help Line** at **301-731-2511**, or email us at <a href="mailto:exhibitorservices@hargroveinc.com">exhibitorservices@hargroveinc.com</a>.

PLEASE NOTE: The tax rate stated herein is the rate in effect at the time of publishing; it can change without notice due to future tax increases as determined by state, county or local taxing authorities.

### **Advance Shipping**

Advance shipping begins **Tuesday, May 31** at **8:00 AM** and ends **Wednesday, June 22** at **3:30 PM**.

Advance shipping address:

(Your Company Name & Booth Number) LULAC 2011 c/o Hargrove, Inc. 645 Linn Street Cincinnati, OH 45203

Advance Warehouse Receiving Hours: Monday-Friday 8:00 AM to 3:30 PM

**NOTE**: Outbound shipments (at show's close) will be handled on overtime; a 35% overtime charge will apply. Please refer to the Material Handling price list for applicable rates and budget accordingly.

# **Direct Shipping**

Direct shipping will begin on **Tuesday**, **June 28** at **8:00 AM**.

Direct shipping address:

(Your Company Name & Booth Number) LULAC 2011 c/o Hargrove, Inc. Duke Energy Convention Center Hall A 525 Elm Street Cincinnati, OH 45202





### ORDER FORM - PAGE 1 OF 5

Company Name:			Booth Number:				
Contact Name:							
Address:							
(STREET)		(PO BOX)			(CITY)		(STATE/ZIP)
Phone:	Ext.:	Fax:			Email:		
Invoice Adjustment Police Service Center. Please reverse of the show. NO ADJUSTY CLOSING. Hargrove, Inc. bring any invoice discrepato be made. Absolutely no	riew all charges MENTS WILL B will issue a fin- ncies to Hargro	s and bring an BE MADE TO I al invoice for y ove's attention	y discrepar TEMS APP your accour within 30	ncies to EARIN nt with	o Hargrove <sup>a</sup> G ON YOU! ain 15 days	's attention R STATE of show	on <u>prior to the close</u> MENT AFTER SHOW close. You must
Payment Policy: Payment For your convenience, we (please call to confirm), Visonly when the exhibiting obeing held.	accept paymen sa, MasterCard	nt by company d, Discover Ca	check (U.S rd, and Am	S. dolla erican	rs drawn o Express.	n a U.S. <u>Tax-exen</u>	bank), wire transfer npt status is granted
* Send <u>wire transfers</u> to: Hargrove, Inc., c/o Branch Banking and Trust Company (BB&T Bank), College Park, MD 20740 USA; ABA #055003308, Account #0005157928602. <u>Include your company name, booth number and show name, and the country and bank where the transfer originated.</u> Be sure to include the following wire transfer fees: \$20 for wire transfers originating within the US, \$40 for transfers originating from a bank in any other country. SWIFT Code: BRBTUS33							
NO	TE: A credit c						
	_ `	lditional expe	_		_	•	
Credit Card on File:	Visa □ Ma	asterCard _	Discover	Card	∐ Ameri	can Expr	ress
Credit Card Number: **		<del></del>		1 1			
							Exp.
For purposes of bank valid	lation, please p	provide the <u>ca</u>	rdholder's o	comple	te billing a	ddress:	
0 11 11 1 12 12 1							
Cardholder's Billing Addre	ss:						
	(Must h	ne provided if dif	ferent from	address	ahove )		
	(11401 5	e provided ir dir		address	above.,		
Cardholder:			Signatu	re:			
** For your convenie	nce, Hargrove	, Inc. will ap	ply all ch	arges	incurred a	t show :	site to this card.
Order Payment Method:							
	D-4-1	/ / ID 6	50070001111	OB	□ o1	41 1	1: 1:
Check Enclosed #					_		
Third-Party Billing: In the Party Billing Information I all charges incurred at the above. Please provide thir	Page of this Ordershow, should	der Form must your display l	t be comple house fail t	eted. <i>A</i> o meet	as the exhib the requir	oitor, you	are responsible for

ALL EXHIBITORS AND THIRD PARTIES, REGARDLESS OF HOW THEY CHOOSE TO PAY, MUST PLACE A CREDIT CARD ON FILE WITH HARGROVE, INC. PRIOR TO EXHIBITOR MOVE-IN.





### ORDER FORM - PAGE 2 OF 5

Company Nam	e:		Booth Number:					
As an Exhibitor electing t payment of all charges is Forms in this manual. In last day of the show, char	mine. Furth	er, I agree to be bou at the named third	erstand and und by all I party doe	l hereby terms a s not di	nd condi	tions as des	scribed on the Ord	
	l geo win reve	to me, the						
Exhibitor Contact Name:	Street Addre	99.		City:		State:	Zip:	
Exhibitor Contact Info: (No PO Boxes, please)	Phone:		Fax:	City.	E~	nail:	Σιρ.	
	( )		( )					
All invoices are du	e and payable up	on receipt, by either party	y. By completii	ig this for	m, you are a	greeing to <u>all te</u>	erms mentioned.	
Signature:						Date	:	
	The items c	hecked below are to	be invoice	d to the	third par	t <u>y</u> :		
		ALL S	ERVICES					
☐ FURNITURE/	☐ FURNITURE/CARPET ☐ SIGNS N/A – BOOTH CLEANING							
☐ MATERIAL H	ANDLING	☐ SHIPPING	L	ABOR:	☐ I&D	☐ Forklift	☐ Hanging Sign	
Third-Party Name:								
Third-Party Contact:								
mi: 1 D + C + + I C	Street Addre	ss:		City:		State:	Zip:	
Third-Party Contact Info: (No PO Boxes, please)	Phone:		Fax:		En	nail:		
All invoices are du	( e and payable up	on receipt, by either party	( ) y. By completii	ıg this for	m, you are a	greeing to <u>all t</u> e	erms mentioned.	
Signature:						Date	::	
Payment Policy: Payment i convenience, we accept payn Visa, MasterCard, Discover C provides a tax-exempt certification.	nent by compa Card, and Ame cate issued by	ny check (U.S. dollar rican Express. <u>Tax-e</u> the state in which the	s drawn on exempt statu ne event is b	a U.S. b s is grand eing held	ank), wire nted only v 1.	transfer (ple when the ext	ase call to confirm),	
Credit Card on File:	NOTE: A cre	edit card <u>must</u> be pla	aced on file	with H	argrove, I	nc.		
	☐ Visa ☐	MasterCard 🗌 Disc	cover Card	☐ Amer	rican Expr	ess		
Credit Card Number: **							Exp.	
For purposes of bank validat	ion plants	orrido the equality of the entire of the ent	0 00mm1-t- 1-	:11im = 1	droos:	<u> </u>		
roi pui poses oi bank vandat	ion, piease pro	ovide tile <u>cardilolder s</u>	s complete b	iiiiig au	uress.			
Cardholder:			Signature:					
		grove, Inc. will appl						
_	onionoe, mar	j. ove, inc. will appl	g an charg	os incu	.ca at sn	ow site to t	curu.	
Order Payment Method:								
☐ Check Enclosed # _	Dated _	/ (Ref: 50273	28WA) (	OR [	☐ Charge	the above lis	sted credit card.	

ALL EXHIBITORS AND THIRD PARTIES, REGARDLESS OF HOW THEY CHOOSE TO PAY, MUST PLACE A CREDIT CARD ON FILE WITH HARGROVE, INC. PRIOR TO EXHIBITOR MOVE-IN.





Booth Number: \_\_\_\_\_

### ORDER FORM - PAGE 3 OF 5

Company Name: \_\_\_\_\_

A.	Stanaai	ra / Specialty Furnishi	<b>ings</b> (See our p	rice lists for prod	luct numbers a	ind prices.)					
Р	roduct #	Description		Color	Qty.	Unit Price	Total Price				
•		orices apply only to orders rece			adline date.	Subtotal:					
<b>*</b>		celled after delivery will be refi or choices are <b>Black, Blue, Bu</b>		0 1	ed, Teal	Tax 6.5%:					
•		e color is not indicated, Har	grove, Inc. will	provide show o	colors.	TOTAL:					
В.	B. Carpet (See our Standard Furnishings price list for product numbers and prices.)										
P	roduct #	Description	Color	Booth Size	Qty. or Sa. Ft.	Unit Price	Total Price				

Items cancelled after delivery will be refunded 50% of the original price.

♦ <u>Standard Carpet</u> is intended for in-line booths up to 10' in depth and up to 40' in length. Color choices are **Black**, **Blue**, **Burgundy/Maroon**, **Grey**, **Plum**, and **Red**. For island or peninsula booths, or in-line booths larger than 10' x 40', Special-Cut or Plush Carpet is recommended for color match. Color match is not guaranteed when standard carpet is ordered in multiple pieces.

Subtotal:	
Tax 6.5%:	
TOTAL:	

- Our poly-nylon blend <u>Plush Carpet</u> is available in a variety of colors, including **Black/Ebony**, **Charcoal**, **Platinum/Grey Pearl**, and **Red**. Plush Carpet orders are placed immediately upon receipt; therefore, no refunds are issued once your order has been received in our office.
- If a carpet color is not indicated, Hargrove, Inc. will provide show colors.
- C. Signage (See our Standard Furnishings Price List for product numbers and prices.)

Product #	Description	Vertical or Horizontal	Color	Qty.	Unit Price	Total Price
	rs are filled immediately		Subtotal:			
	order has been receive ouble the published sta	now site will be	Tax 6.5%:			
♦ Please atta	ach a separate page wit	TOTAL:				

PLEASE NOTE: The tax rate stated herein is the rate in effect at the time of publishing; it can change without notice due to future tax increases as determined by state, county or local taxing authorities.





### ORDER FORM - PAGE 4 OF 5

Company Name:	Booth Number:
. ,	

#### Installation / Dismantling Labor & Rigging

- Orders placed for labor to begin at the start of the workday (usually 8:00 AM) are guaranteed. All other orders will be filled on a will-call basis with an exhibitor's company representative required to check in at the Hargrove Service Desk to claim the available laborer(s).
- All labor orders will be billed at a one-hour minimum. After the first hour, labor will be billed in half-hour increments.
- Cancellation Policy: You must give 24-hour notice to cancel any labor order. Labor ordered and not used will be
- charged as a one-hour "no show" charge per laborer.

  \* A **Supervision Fee** is assessed only on Hargrove-supervised labor orders. The supervision fee is the greater of \$50 or 30% of the total labor charges. NOTE: <u>Hargrove, Inc. shall not be responsible for loss, theft or damage to any display installed or</u> dismantled under Hargrove's supervision. Payment of all Hargrove-supervised labor services is the responsibility of the exhibitor. The Hargrove-Supervised Labor Instruction Form must accompany an Installation/Dismantling Labor order.

#### **D.** Installation Labor & Rigging (See our Labor price list for product numbers.)

Product # / Type of Labor	Date	Estimated Start Time	# of Workers or Lifts	Est. # Hours per Workers or Lifts	Est. Total Hours	Hourly Rate	Estimated Total Cost
Detail type of Inst	tallation w	ork:				Subtotal:	
						* Supervision Fee:	
						Tax 6.5%:	
	TOTAL:						

#### E. Dismantling Labor & Rigging (See our Labor price list for product numbers.)

Product # / Type of Labor	Date	Estimated Start Time	# of Workers or Lifts	Est. # Hours per Workers or Lifts	Est. Total Hours	Hourly Rate	Estimated Total Cost
Detail type of Dis	mantling u	vork:				Subtotal:	
						* Supervision Fee:	
						Tax 6.5%:	
						TOTAL:	





### ORDER FORM - PAGE 5 OF 5

Company Name:	Booth Number:	
• •		

#### F. Material Handling (See our Material Handling price list for product numbers.)

Pi	oduct #	Description (carton, case, crate, skid, etc.)	# of Pieces	Carrier	# of CWTs.	Price per CWT	Total Price
<b>*</b>		0 110 1		total weight of 30 pounds or tht, or per CWT, with a <b>2 CW</b>		Subtotal:	
	minimur	<del></del> '	,			** Overtime	
•				ember to round up to the nex weighs 347 pounds will be b		Charge:	
	CWT.					Tax 6.5%:	
<b>+</b>				nt, and is billed accordingly. be weighed and charged spe			
•	handling		ickets will	be weighed and charged spe	Ciai	TOTAL:	

<sup>\*\*</sup> Unless designated otherwise, overtime material handling charges apply to any and all shipments handled by Hargrove, Inc. ① before 8:00 AM and/or after 4:30 PM Monday through Friday, and ② all day Saturday, Sunday and designated holidays. An overtime charge applies each time a shipment is handled on overtime, including any shipment received at the advance warehouse and moved to show site on overtime.

#### HOW TO CALCULATE YOUR MATERIAL HANDLING COSTS:

Description of Sample Shipment	Price from Price List	Quantity x Price	Plus Overtime (OT) Charges (if applicable)	Charge for Shipment
657-lb. shipment to <b>advance warehouse</b> rounded to the next hundredweight (cwt.) = 7 cwt.	\$95.00 per cwt.	7 cwt. X \$95.00	\$33.25 per cwt.	\$665.00 \$897.75/OT
2 separate shipments to <b>advance warehouse</b> with total weight of less than 201 lbs. each.	\$190.00 minimum	2 X \$190.00	\$66.50 minimum	\$380.00 \$513.00/OT
321-lb. shipment directly to <b>show site</b> rounded to next hundredweight (cwt.). = 4 cwt.	\$88.00 per cwt.	4 cwt. X \$88.00	\$30.80 per cwt.	\$352.00 \$475.20/OT

Two of the most expensive mistakes made by exhibitors are 0 shipping materials in several shipments or 2 shipping via UPS or similar carrier that may split a single shipment into several deliveries to our dock. Both of these can be very costly. Remember, each <u>delivery</u> incurs a minimum charge. See example below:

### FREIGHT RECEIVING REPORT:

6/14/11 - 2 Cartons - 65 lbs. - UPS - From USA Press Minimum charge-----\$ 190.00

6/15/11 – 1 Carton - 67 lbs. - UPS - From USA Press Minimum charge----\$ 190.00

6/16/11 – 3 Cartons - 51 lbs. - UPS - From USA Press Minimum charge----\$ 190.00

TOTAL CHARGE: \$570.00

\$ 190.00

IF ALL THE ABOVE SHIPMENTS HAD ARRIVED ON THE SAME DAY THE CHARGE WOULD BE:

#### FREIGHT RECEIVING REPORT:

6/16/11 - 6 Cartons 183 lbs. - UPS - From USA Press **TOTAL CHARGE:** 

You save \$ 380.00 if all materials are received on one carrier as one delivery.





# HARGROVE-SUPERVISED LABOR INSTRUCTION FORM

Complete and return this form if your display is to be set up and/or dismantled by Hargrove, Inc. and there will not be a supervisor (i.e., no exhibitor representative) present.

Exhibitor:		Booth #:	
SET-UP / DISMANTLING / P.	ACKING INFOR	MATION	
A rendering of and/or instructions for my exhibit is enclosed with	this order.	□Yes □No	
A rendering of and/or instructions for my exhibit is packed in the	display case(s).	□Yes □No	Case #
My exhibit has a key: ☐No ☐Yes, that is located in:			
Carpet: ☐ With Exhibit ☐ Rented from Hargrove ☐ Other:	Size:	Color:	
Electrical Placement <sup>+</sup> : Drawing Attached Drawing with Exh	ibit To be installed	under carpet?: 🗌 Ye	es 🗌 No
+ Please place your order for electrical service with the appropria	te vendor and include	a copy of your order t	with this form.
Comments:			
In case of emergency, please call (name):	Co	ell Phone #:	
INBOUND SHIPPING	INFORMATION	ſ	
Carrier:	Carrier Phone #:		
Shipped to: ☐ Warehouse ☐ Show Site ☐ Other:	Date Shipped:		
Shipped from (company, city & state):			
Total Number of:	☐ Other (qty & des	scribe):	
OUTBOUND SHIPPING	G INFORMATIO	N	
At show's close, please ship * my exhibit to:			
Company:	Attn:		
Street:			
City: State:	Zip: Ph	none:	
* NOTE: If outbound shipping is to be a split shipment, check	here and attach s	pecific instructions	and addresses.
Ship my exhibit via: Carrier Name:	Carrier Ph	ione:	
Select service: ☐ Next Business Day ☐ 2 <sup>nd</sup> Business Day ☐	Deferred (3-5 Busines	s Days) 🔲 Ground	
Is this shipment going to another Trade Show? $\square$ No $\square$ Yes, Show	w Name:	Во	ooth #:
This shipment must arrive no later than: Day:	Date:	Time:	□АМ□РМ
Date & Time of Scheduled Pick-Up**:	T		
If Designated Carrier fails to show up, Hargrove should:  □ RE-ROUTE VIA: □ Ground □ Next Business Day □ 2 <sup>nd</sup> Business Day □ Deferred (3-5 Business Days) □ Return shipment to warehouse at exhibitor's expense	carrier except thos Hargrove will not b	r is responsible for one recommended in the responsible for litterly packed and labe	this manual. erature/
I understand that Hargrove, Inc. shall not be responsible for ladismantled under Hargrove's supervision of labor as ordered a shipment of said display. I further understand that it is my/or and accurate written instructions for the installation, disman Hargrove supervised labor. Payment of all labor services superexhibitor. Cancellation Policy: A 24-hour notice is required to and not used will be charged as a one-hour "no show" charge.  Authorized Signature	ess, theft or damage bove, nor for any mi ur responsibility to p tling, packing and/o rvised by Hargrove u	isdirected, delayed provide Hargrove w or shipping of said o vill be my/our respo	or lost ith complete display by nsibility as the
Authorized Signature	riiii Name		Date



ADDRESS:

ADDRESS:

COUNTRY:

CITY:

STATE:



# ORDER RECAP FORM

- 1. Please complete the information requested and return payment in full with this form and your orders.
- 2. You may choose to pay by credit card or check. You must complete Page 1 of the five-page Order Form in this manual regardless of payment method.
- 3. If you are paying by check, please make check payable to **Hargrove, Inc.** Mail your check and all applicable forms to:

Hargrove, Inc. One Hargrove Drive Lanham, MD 20706

4. If you are paying by credit card, you may fax your forms to 301-731-5438. You will receive an automated fax confirmation of receipt of your order.

#### CALCULATION OF ORDERS (Totals from Hargrove, Inc. Order Form):

ZIP:

Standard/Specialty Furnishings Rental	\$
Booth Carpet Rental	\$
Signs & Banners	\$
Freight/Material Handling Order	\$
Labor/Rigging Order	\$
Hargrove Modular System (HMS) Rental	\$
Hargrove Logistics Shipping Order	\$
Other Hargrove Services:	\$
Total Due to Hargrove, Inc.	\$
Payment Method:    Credit Card (provide card information on Page 1 of five-page Order)	Form)
Check Enclosed # Dated// (Ref: 5027328WA) in the amount	unt of \$
NOTE: Exhibitors paying by check are still required to provide a Credit Card A as guarantee of payment for additional charges; see Page 1 of five-page O	
COMPANY: BOOTH #:	

Thank you for your order! If we can be of further assistance, or you need additional information, please call **LULAC Exhibitor Help Line** at **301-731-2511** or email us at <a href="mailto:exhibitorservices@hargroveinc.com">exhibitorservices@hargroveinc.com</a>.

**CONTACT NAME:** 

SIGNATURE: PHONE #:

FAX #:

**EMAIL:** 



# Standard Furnishings,

& Carpeting
Price List



# **Discount Deadline:**

Tuesday, June 7, 2011

Description	Product #	dvance Price	 ndard rice
Standard Tables & L	Prapery *		
Round Table - <b>30"</b> high x 30"	F	\$ 134	\$ 187
4'L x 2'W x 30"H Draped Table	H4	\$ 102	\$ 143
6'L x 2'W x 30"H Draped Table	Н6	\$ 121	\$ 169
8'L x 2'W x 30"H Draped Table	Н8	\$ 140	\$ 196
4'L x 2'W x 40"H Draped Display Counter	14	\$ 121	\$ 169
6'L x 2'W x 40"H Draped Display Counter	16	\$ 140	\$ 196
8'L x 2'W x 40"H Draped Display Counter	18	\$ 159	\$ 223
4'L x 2'W x 30"H Undraped Table	HU4	\$ 64	\$ 89
6'L x 2'W x 30"H Undraped Table	HU6	\$ 83	\$ 116
8'L x 2'W x 30"H Undraped Table	HU8	\$ 102	\$ 143
4'L x 2'W x 40"H Undraped Display Counter	IU4	\$ 83	\$ 116
6'L x 2'W x 40"H Undraped Display Counter	IU6	\$ 102	\$ 143
8'L x 2'W x 40"H Undraped Display Counter	IU8	\$ 121	\$ 169
4th-Side Table Drape (30" high)	HALL	\$ 42	\$ 59
4th-Side Display Counter Drape (40" high)	IALL	\$ 42	\$ 59
4' Table Riser Draped	DR4	\$ 74	\$ 103
6' Table Riser Draped	DR6	\$ 88	\$ 123
3' Siderail Draping (per linear ft)	SR1	\$ 9	\$ 12
8' Backwall Draping (per linear ft)	B1	\$ 11	\$ 16
Standard Cha	iirs		
Barstool	Q	\$ 80	\$ 112
Chair - Arm	Р	\$ 79	\$ 111
Chair - Side (Armless)	0	\$ 65	\$ 91
Accessorie	s		
Bag Rack - Slanted	М	\$ 83	\$ 116
Coat Tree	K	\$ 36	\$ 50
Easel	Α	\$ 46	\$ 64
Literature Rack	С	\$ 129	\$ 180
Posterboard - Vertical (4' x 8')	S	\$ 171	\$ 239
Sign Holder (Vertical - 22" x 28")	В	\$ 99	\$ 139
Stanchion - Retractable, w/ Black Belt	N3	\$ 98	\$ 137
Wastebasket	J	\$ 20	\$ 29

Description	Product #	Advance Price			ndard Price
	#		Price	ŀ	rice
Carpet *					
9' x 10' Standard Carpet	C1	\$	159	\$	223
9' x 20' Standard Carpet	C2	\$	318	\$	446
9' x 30' Standard Carpet	C3	\$	477	\$	668
9' x 40' Standard Carpet	C4	\$	637	\$	891
Special-Cut Carpet: up to 600 sq ft (per sq ft)	C5	\$	2.74	\$	3.83
Plush Carpet: up to 600 sq ft (per sq ft)	C6	\$	3.88	\$	5.44
Special-Cut or Plush Carpet: over 600 sq ft	CSP		Call for	Qu	ote
Carpet Padding (per sq ft)	C7	\$	1.30	\$	1.82
Carpet Poly (per sq ft)	C8	\$	0.46	\$	0.64
Signage					
7" x 11" sign on white card stock	SB1	\$	38	\$	76
11" x 14" sign on white card stock	SB2	\$	51	\$	102
7" x 44" sign on white card stock	SB3	\$	51	\$	102
14"x 22" sign on white card stock	SB4	\$	64	\$	127
14" x 44" sign on white card stock	SB5	\$	76	\$	153
22" x 28" sign on white card stock	SB6	\$	83	\$	166
28" x 44" sign on white card stock	SB7	\$	121	\$	242
Vinyl Banner (per sq ft)	SB8		Call for	Que	ote
Insite <sup>®</sup> BioBoard™ Panel (up to 4' x 8')	SB9		Call for	Que	ote
Logo Reproduction	SB10	\$	102	\$	204
Easel Back	SB13	\$	6	\$	13

 $\begin{tabular}{ll} \textbf{Insite} @ \textbf{BioBoard}^{TM} is a biodegradable, non-toxic $1/2"$ thick material perfect for panel/large-sign printing. It provides for equal or better printed panels at a competitive price point -- all while being eco-friendly. \\\end{tabular}$ 

Additional items may be available; please call our LULAC Exhibitor Help Line at 301-731-2511.

NOTE: Standard Carpet is intended for in-line booths up to  $10^{\circ}$  in depth and up to  $40^{\circ}$  in length. For island or peninsula booths, or in-line booths larger than  $10^{\circ}$  x  $40^{\circ}$ , Special-Cut or Plush Carpet is needed for color match. Color match is not guaranteed when Standard Carpet is ordered in multiple pieces.

Place your order for these items using the five-page Order Form in this service manual.

Orders received after the Discount Deadline are subject to availability.

20 - SP Effective 09/10

st Indicate Drape and/or Carpet color(s) on order form.





# HARGROVE MODULAR SYSTEM (HMS) ORDER FORM

Fulfill your exhibit needs with an economical, turnkey HMS rental booth! Check the box below the HMS rendering of your choice and make all the appropriate selections for that HMS booth. Complete and return both pages of this HMS Order Form to place your order.

#### PAGE 1 OF 2 Воотн #: COMPANY NAME: \_\_\_ Header Copy (print): □ Black □ Blue □ Red Header Copy Color: (Include logo with order or email to exhibitorservices@hargro $\square$ Black $\square$ Blue $\square$ Burgundy $\square$ Red $\square$ White Table Skirt Color: ☐ HMS TT (stdr001A) Discount: \$726 Optional Velcro-Compatible Panels: \$131 / \$184 □ Black □ Blue □ Grey □ Red Standard: \$1,017 Header Copy (print): Optional Logo: \$98 / \$138 ☐ Add logo □ Black □ Blue □ Red Header Copy Color: (Include logo with order or email to exhibitorservices@hargroveinc.com.) $\square$ Black $\square$ Blue $\square$ Burgundy/Maroon $\square$ Grey $\square$ Plum $\square$ Red Standard Carpet Color: ☐ HMS 10A (Plush Carpet available for an additional charge; see Carpet order form for available colors.) (stdr002A) Discount: \$1,715 ☐ Red Optional Velcro-Compatible Panels: \$330 / \$463 □ Black ☐ Blue ☐ Grey Standard: \$2,401 Header Copy (print): □ Black □ Blue □ Red Header Copy Color: ☐ Burgundy/Maroon ☐ Grey ☐ Plum ☐ Red ☐ Black ☐ Blue Standard Carpet Color: ☐ HMS 10B (Plush Carpet available for an additional charge; see Carpet order form for available colors.) (stdr003A) Discount: \$2,178 Optional Velcro-Compatible Panels: \$330 / \$463 ☐ Black ☐ Blue ☐ Grev ☐ Red Standard: \$3,050 Left Header Copy (print): Center Header Copy (print): Right Header Copy (print): ☐ HMS 20A Optional Logo: \$98 ea. / \$138 ea. $\square$ Add logo(s) □ Black □ Blue □ Red **Header Copy Color:** (stdr006A) Discount: \$4,288 (Include logo with order or email to exhibitorservices@hargroveinc. $\begin{tabular}{lll} $\square$ Black & $\square$ Blue & $\square$ Burgundy/Maroon & $\square$ Grey & $\square$ Plum & $\square$ Red (Plush Carpet available for an additional charge; see Carpet order form for available colors.) \\ \end{tabular}$ Standard: \$6,003 Standard Carpet Color: □ Black □ Blue □ Grey □ Red Optional Velcro-Compatible Panels: \$560 / \$784 Header Copy (print): Optional Logo: \$98 ea. / \$138 ea. Add logo(s) Header Copy Color: □ Black □ Blue □ Red (Include logo with order or email to exhibitorservices@hargrovei

15 SP - Effective 09/10

☐ HMS 20B

(stdr007A) Discount: \$3.915

Standard: \$5.481

Standard Carpet Color:

Optional Velcro-Compatible Panels: \$560 / \$784

See Page 2 of this Order Form for additional HMS, HMS Accessories, and payment/ordering information.

**NOTE:** Due to material and labor costs, orders cancelled before move-in begins will be charged 50% of the original price; orders cancelled after move-in begins are non-refundable.

 $\square$  Black  $\square$  Blue  $\square$  Burgundy/Maroon  $\square$  Grey  $\square$  Plum  $\square$  Red

☐ Black ☐ Blue ☐ Grey

☐ Red

(Plush Carpet available for an additional charge; see Carpet order form for available colors.)





# HARGROVE MODULAR SYSTEM (HMS) ORDER FORM

PAGE 2 OF 2

	C	OMPANY NAME:				Boo	TH #:				
Third	F	Header Copy (print):									
		Header Copy Color:	☐ Black	☐ Blue	□ Red	Optional (Include logo				a. 🗆 Add	
☐ HMS 20	oc	Standard Carpet Color:	□ Black (Plush Carpe		☐ Burgundy/M				ed		
(stdr009A) Discount: \$5,5 Standard: \$7,7		Optional Velcro-Compatibl	e Panels: \$56	0 / \$784	4	□ Black □	Blue	□ Grey	□ Re	ed .	
	_	Header 1 Copy (print):									
		Header 2 Copy (print):									
		Header 3 Copy (print):									
=	ħЩ	Header 4 Copy (print):									
☐ HMS 40	0A	Header Copy Color:	□ Black	☐ Blue	□ Red	Optional (Include logo					
(stdr040A) Discount: \$6,8 Standard: \$9,6		Standard Carpet Color:	□ Black (Plush Carpet		☐ Burgundy/M				ed		
	-	Optional Velcro-Compatibl	e Panels: \$56	0 / \$784	4	□ Black □	Blue	☐ Grey	□ Re	ed	
			Optio	onal H	MS Accessor	ries					
ITEM			DESCRIP1	ION				PRICE		QTY	TOTAL
II EM							Adva	nce/Stan	dard	•	
☐ HMS-A	Cabine	et - Small (411/8"w x 215/8"d x	c 41½"h)					nce/Stan 75 / \$52			
		et - Small (41½"w x 21½"d x I Counter (62"w x 21½"d x 4					\$3	-	26		
☐ HMS-A	Curved	•	411⁄4"h)				\$3°	75 / \$52	26		
☐ HMS-A ☐ HMS-D	Curved Cabine	Counter (62"w x 21%"d x 4	41½"h) x 41¼"h)		☐ Blue ☐ Grey	□ Red	\$3 \$4 \$4	75 / \$52 52 / \$63	26 33 22		
☐ HMS-A ☐ HMS-D ☐ HMS-F	Curved Cabine Velcro-	Counter (62"w x 21%"d x 4 et - Large (80½"w x 21%"d	41½"h) x 41¼"h) units above):	□ Black			\$3 \$4 \$4 \$1	75 / \$52 52 / \$63 94 / \$69	26 33 92 59		
☐ HMS-A ☐ HMS-D ☐ HMS-F ☐ HMS-VP	Curved Cabine Velcro- Illumina	Counter (62"w x 215%"d x 4 t - Large (80½"w x 215%"d Compatible Panels (for HMS	41½"h) x 41¼"h) units above):	□ Black			\$3 \$4 \$4 \$1 \$5	75 / \$52 52 / \$63 94 / \$69 14 / \$15	26 33 22 59 80		
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# PRODUCT GALLERY

Specialty Furnishings





# **Specialty Furnishings**

		SOFAS & SECTIONALS			
Product #	Item	Description	Dimensions	Advance Price	Standard Price
MPS	Sofa	"Memphis" - Black w/Chrome Legs	53"L x 31"D x 28"H	\$428	\$600
SED	3 pc Sectional	"Newport" - Charcoal Leather	113"L x 34"D x 33"H	\$1,049	\$1,469
SO1	Sofa ONLY	"South Beach" - Platinum Suede	69"L x 29"D x 33"H	\$508	\$712
SO2	3 pc Sectional	"South Beach" - Platinum Suede	152"L x 40"D x 33"H	\$1,054	\$1,476
SOC	Sofa	"Lisbon" - Black Leather	88"L x 36"D x 34"H	\$584	\$818
SOK	Sofa	"Rio" - Blue Suede w/Chrome Legs	76"L x 34"D x 33"H	\$474	\$663
SOM	Sofa	"Key West" - Black	85"L x 35"D x 33"H	\$450	\$630
SON	Sofa	"Marrakesh" - Light Beige	84"L x 37"D x 34"W	\$473	\$662
SOQ	Sofa	"Astro" - Light Beige	83"L x 36"D x 29"H	\$535	\$749
30Q	301u	LOVESEATS	03 L X 30 D X 27 11	\$555	Ψ/47
Product #	Item	Description	Dimensions	Advance Price	Standard Price
LSC	Loveseat	"Lisbon" - Black Leather	64"L x 36"D x 34"H	\$530	\$742
LSD	Loveseat	"Newport" - Charcoal Leather	54'L x 34"D x 33"H	\$505	\$707
LSM	Loveseat	"Key West" - Black	57"L x 35"D x 33"H	\$396	\$554
LOM	Loveseui	CLUB CHAIRS	37 E X 33 D X 33 11	\$370	ψ334
Product #	Item	Description	Dimensions	Advance Price	Standard Price
CHC	Club Chair	"Lisbon" - Black Leather	40"L x 36"D x 34"H	\$417	\$584
CHD	Club Chair	"Newport" - Charcoal Leather, Armless	24"L x 34"D x 33"H	\$288	\$403
		"Rio" - Blue Suede w/Chrome Legs	39"L x 34"D x 33"H		· ·
CHK	Club Chair	, -	34"L x 37"D x 38"W	\$362	\$507
CHN	Club Chair	"Marrakesh" - Light Beige		\$344	\$481
CHQ	Club Chair	"Astro" - Light Beige	36"L x 36"D x 29"H	\$362	\$507
COD	Club Chair	"Newport" - Charcoal Leather, Corner	34"L x 34"D x 33"H	\$362	\$507
MPC	Club Chair	"Memphis" - Black w/Chrome Legs	27.5"L x 31.75"D x 27.5"H	\$304	\$425
		OCCASIONAL CHAIRS		T	Π
Product #	Item	Description	Dimensions	Advance Price	Standard Price
CCE	Occasional Chair	"Ice" - Transparent w/Chrome Frame	17.25"L x 20"D x 32"H	\$171	\$239
OCA	Occasional Chair	"T-Vac" - Translucent w/Chrome Legs	25"L x 23"D x 30"H	\$279	\$391
OCB	Occasional Chair	"Key West" - Tub, Black	31"L x 31"D x 31"H	\$324	\$454
OCC	Occasional Chair	"Stage" - Camel Slipcover	24"L x 26"D x 36"H	\$1 <i>7</i> 8	\$250
OCH	Occasional Chair	"Barcelona" - Black Leather, Armless	30"L x 31"D x 35"H	\$613	\$858
OCL	Occasional Chair	"Cappuccino" - Chocolate	29"L x 29"D x 34"H	\$284	\$398
OCR	Occasional Chair	"Stage" - Red Slipcover	24"L x 26"D x 36"H	\$1 <i>7</i> 8	\$250
OCU	Occasional Chair	"Globus" - White Leather w/Chrome Base	28"L x 26"D x 28"H	\$318	\$445
ocw	Occasional Chair	"Barcelona" - White Leather, Armless	28"L x 26"D x 28"H	\$622	\$871
OCY	Occasional Chair	"Stage" - Onyx Slipcover	24"L x 26"D x 36"H	\$178	\$250
OCZ	Occasional Chair	"Stage" - Beige Slipcover	24"L x 26"D x 36"H	\$178	\$250
0 02		OTTOMANS	2 1 2 X 20 2 X 00 11	<b>4.75</b>	<b>4200</b>
Product #	Item	Description	Dimensions	Advance Price	Standard Price
ССВ	Ottoman	Circular - Black Leather	6'L x 6'D x 17"H	\$502	\$703
CCW	Ottoman	Circular - White Leather	6'L x 6'D x 17"H	\$502	\$703
CCZ	Ottoman	Circular - ½ Black, ½ White Leather	6'L x 6'D x 17"H	\$502	\$703
OSA	Ottoman	Oval - Black	52"L x 32"D x 19"H	\$249	\$348
OSB	Ottoman	Oval - White	52"L x 32"D x 19"H	\$249	\$348
OSC	Ottoman	Cube - White Leather	17"L x 17"D x 18"H	\$111	\$156
OTC			17"L x 17"D x 18"H		
	Ottoman	Cube - Lemon		\$111	\$156
OTD	Ottoman	Cube - Blueberry	17"L x 17"D x 18"H	\$111	\$156
OTE	Ottoman	Cube - Raspberry	17"L x 17"D x 18"H	\$111	\$156
OTH	Ottoman	Cube - Black Leather	17"L x 17"D x 18"H	\$111	\$156
OTK	Ottoman	Half Round - Black Leather	6'L x 3'D x 17"H	\$334	\$468
OTL	Ottoman	Half Round - White Leather	6'L x 3'D x 17"H	\$334	\$468
OTM	Ottoman	Bench - Black Leather	24"L x 60"D x 17"H	\$323	\$453
OTN	Ottoman	Bench - White Leather	24"L x 60"D x 17"H	\$323	\$453
ОТР	Ottoman	Square - Black Leather	40"L x 40"D x 17"H	\$279	\$391
OTQ	Ottoman	Square - White Leather	40"L x 40"D x 17"H	\$279	\$391
OTS	Ottoman	"South Beach" - Platinum Suede, Wedge	25"L x 31"D x 18"H	\$223	\$312
PWB	Ottoman	Pinwheel - Black & Red	10'7"L x 10' 7"D x 17"H	\$1,142	\$1,599
PWM	Ottoman	Pinwheel - Black, White & Red	10'7"L x 10' 7"D x 17"H	\$1,142	\$1,599

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# **Specialty Furnishings**

		OCCASIONAL COCKTAIL T	ABLES		
Product #	Item	Description	Dimensions	Advance Price	Standard Price
C1C	Cocktail Table	"Geo" - Glass w/Chrome Base	50"L x 22"D x 16"H	\$223	\$312
C1D	Cocktail Table	"Soho" - Chocolate w/Steel Base	38"L x 38"D x 18.5"H	\$305	\$427
C1E	Cocktail Table	"Silverado" - Glass w/Chrome Base	36"DIA x 17"H	\$246	\$344
C1F	Cocktail Table	"Geo" - Glass w/Black Base	50"L x 22"D x 16"H	\$223	\$312
C1K	Cocktail Table	"Inspiration"	42"L x 28"D x 18"H	\$251	\$351
C1M	Cocktail Table	"Visions" - Cherry	48"L x 28"D x 17"H	\$223	\$312
C1W	Cocktail Table	"Sydney" - White	48"L x 26"D x 18"H	\$238	\$333
C1Y	Cocktail Table	"Sydney" - Black	48"L x 26"D x 18"H	\$238	\$333
		OCCASIONAL END TAB	LES		
Product #	ltem	Description	Dimensions	Advance Price	Standard Price
E1C	End Table	"Geo" - Glass w/Chrome Base	26"L x 26"D x 20"H	\$212	\$297
E1D	End Table	"Soho" - Chocolate w/Steel Base	26"L x 26"D x 27"H	\$276	\$386
E1E	End Table	"Silverado" - Glass w/Chrome Base	24"DIA x 22"H	\$223	\$312
E1F	End Table	"Geo" - Glass w/Black Base	26"L x 26"D x 20"H	\$212	\$297
E1K	End Table	"Inspiration"	24"L x 28"D x 22"H	\$256	\$359
E1M	End Table	"Visions" - Cherry	22"L x 24"D x 21"H	\$212	\$297
E1W	End Table	"Sydney" - White	27"L x 23"D x 22"H	\$211	\$295
E1Y	End Table	"Sydney" - Black	27"L x 23"D x 22"H	\$211	\$295
		CONFERENCE TABLES			
Product #	Item	Description	Dimensions	Advance Price	Standard Price
CB1	Conference Table	Round - Graphite Nebula	42"DIA x 29"H	\$306	\$428
CB2	Conference Table	6' - Graphite Nebula	72"L x 36"D x 29"H	\$390	\$547
CB3	Conference Table	8' - Graphite Nebula	96"L x 36"D x 29"H	\$456	\$639
CC5	Conference Table	Round - Mahogany	42"DIA x 29"H	\$290	\$406
CC6	Conference Table	6' - Mahogany	72"L x 36"D x 29"H	\$362	\$507
CC7	Conference Table	8' - Mahogany	96"L x 36"D x 29"H	\$446	\$624
CC8	Conference Table	10' - Mahogany	120"L x 36"D x 29"H	\$635	\$889
CD1	Conference Table	Round - Grey Nebula	42"DIA x 29"H	\$306	\$428
CD2	Conference Table	6' - Grey Nebula	72"L x 36"D x 29"H	\$390	\$547
CD3	Conference Table	8' - Grey Nebula	96"L x 36"D x 29"H	\$456	\$639
CE1	Conference Table	"Geo" - Glass w/Chrome Base	42"L x 42"D x 29"H	\$246	\$344
CE2	Conference Table	"Geo" - Glass w/Chrome Base	60"L x 36"D x 29"H	\$334	\$468
CF1	Conference Table	"Geo" - Glass w/Black Base	42"L x 42"D x 29"H	\$246	\$344
CF2	Conference Table	"Geo" - Glass w/Black Base	60"L x 36"D x 29"H	\$334	\$468
CG1	Conference Table	"Manhattan" - Glass w/Black Base	42"DIA x 29"H	\$279	\$391
		CAFÉ TABLES	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<b>+</b> =- · ·	7571
Product #	Item	Description	Dimensions	Advance Price	Standard Price
ХТВ	Café Table	Brushed Red Top w/Tulip Chrome Base	30"DIA x 29"H	\$229	\$321
XTC	Café Table	Brushed Blue Top w/Tulip Chrome Base	30"DIA x 29"H	\$229	\$321
XTE	Café Table	Brandy Top w/Tulip Chrome Base	30"DIA x 29"H	\$256	\$359
XTF	Café Table	Metallic Silver Top w/Tulip Chrome Base	30"DIA x 29"H	\$256	\$359
XTJ	Café Table	Graphite Nebula Top w/Tulip Chrome Base	30"DIA x 29"H	\$229	\$321
XTK	Café Table	Maple Top w/Tulip Chrome Base	30"DIA x 29"H	\$229	\$321
XTM	Café Table	Grey Nebula Top w/Tulip Chrome Base	36"DIA x 29"H	\$251	\$351
XTN	Café Table	Graphite Nebula Top w/Tulip Chrome Base	36"DIA x 29"H	\$251	\$351
XTP	Café Table	Maple Top w/Tulip Chrome Base	36"DIA x 29"H	\$256	\$359
ZTB	Café Table	Brushed Red Top w/Standard Black Base	30"DIA x 29"H	\$195	\$273
ZTC	Café Table	Brushed Blue Top w/Standard Black Base	30"DIA x 29"H	\$195	\$273
ZTE	Café Table	Brandy Top w/Standard Black Base	30"DIA x 29"H	\$223	\$312
ZTF	Café Table	Metallic Silver Top w/ Standard Black Base	30"DIA x 29"H	\$223	\$312
ZTJ	Café Table	Graphite Nebula Top w/Standard Black Base	30"DIA x 29"H	\$195	\$273
ZTK	Café Table	Maple Top w/Standard Black Base	30"DIA x 29"H	\$195	\$273
ZTM	Café Table	Grey Nebula Top w/Standard Black Base	36"DIA x 29"H	\$193	\$303
ZTN	Café Table	Graphite Nebula Top w/Standard Black Base	36"DIA x 29"H	\$216	\$303
ZTP	Café Table	Maple Top w/Standard Black Base	36"DIA x 29"H	\$223	\$312

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# **Specialty Furnishings**

		CONFERENCE CHAIRS			
Product #	Item	Description	Dimensions	Advance Price	Standard Price
CO4	Arm Chair	"Iso" - Black w/Charcoal Mesh, Flex Back	26"L x 24"D x 38"H	\$279	\$391
ОТО	Executive Chair	"Otto" - Black, High Back	23"L x 21"D x 43"H	\$351	\$492
SC1	Side Chair	"New York" - Onyx Seat, Maple Back, Chrome Legs	23"L x 32"D x 33"H	\$178	\$250
SC2	Side Chair	"Brewer" - Grey w/Chrome Legs	20"L x 20"D x 32"H	\$161	\$226
SC3	Side Chair	"Brewer" - Onyx w/Black Legs	20"L x 20"D x 32"H	\$161	\$226
SC4	Side Chair	"Jetson" - Black	19"L x 18"D x 31"H	\$1 <i>7</i> 8	\$250
SC5	Executive Chair	"Tilt" - Onyx Seat w/Black Base	26"L x 25"D x 34"H	\$267	\$374
SC6	Arm Chair	"Manhattan" - Oyster Seat	26"L x 22"D x 34"H	\$195	\$273
SC8	Arm Chair	"Flex" - Black & Chrome w/Wheels	24"L x 22"D x 31"H	\$168	\$235
SC9	Side Chair	"Panton" - White	20"L x 24"D x 33"H	\$195	\$273
XC1	Executive Chair	"Luxor" - Black Leather, High Back	27"L x 28"D x 47"H (Adj)	\$323	\$453
XC2	Executive Chair	"Luxor" - Black Leather, Mid Back	27"L x 28"D x 41"H (Adj)	\$310	\$435
XC3	Guest Chair	"Luxor" - Black Leather	27"L x 28"D x 40"H	\$287	\$401
XC4	Executive Chair	"Altura" - Black Crepe, High Back	25"L x 25"D x 43"H (Adj)	\$306	\$428
XC5	Executive Chair	"Altura" - Black Crepe, Mid Back	25"L x 25"D x 37"H (Adj)	\$279	\$391
XC6	Guest Chair	"Altura" - Black Crepe	25"L x 20"D x 34"H	\$257	\$360
		CONFERENCE CHAIRS - STACKING &	UTILITY SEATING	•	
Product #	Item	Description	Dimensions	Advance Price	Standard Price
CS8	Stacking Chair	"Berlin" - Black & White w/Chrome Frame	18"L x 22"D x 32"H	\$97	\$136
CS9	Stacking Chair	"Berlin" - Red & White w/Chrome Frame	18"L x 22"D x 32"H	\$97	\$136
DF1	Drafting Stool	"Altura" - Black Crepe	25"L x 26"D x 34"H	\$238	\$333
SY1	Task Chair	"Altura" - Black Crepe	25"L x 26"D x 21"H	\$160	\$224
		BAR TABLES			
Product #	Item	Description	Dimensions	Advance Price	Standard Price
VTB	Bar Table	Brushed Red Top w/Standard Black Base	30"DIA x 42"H	\$224	\$313
VTC	Bar Table	Brushed Blue Top w/Standard Black Base	30"DIA x 42"H	\$224	\$313
VTE	Bar Table	Brandy Top w/Standard Black Base	36"DIA x 42"H	\$239	\$335
VTF	Bar Table	Metallic Silver Top w/Standard Black Base	30"DIA x 42"H	\$239	\$335
VTJ	Bar Table	Graphite Nebula Top w/Standard Black Base	30"DIA x 42"H	\$224	\$313
VTK	Bar Table	Maple Top w/Standard Black Base	30"DIA x 42"H	\$224	\$313
VTM	Bar Table	Grey Nebula Top w/Standard Black Base	36"DIA x 42"H	\$233	\$326
VTN	Bar Table	Graphite Nebula Top w/Standard Black Base	36"DIA x 42"H	\$233	\$326
VTP	Bar Table	Maple Top w/Standard Black Base	36"DIA x 42"H	\$239	\$335
WTB	Bar Table	Brushed Red Top w/Tulip Chrome Base	30"DIA x 42"H	\$239	\$335
WTC	Bar Table	Brushed Blue Top w/Tulip Chrome Base	30"DIA x 42"H	\$239	\$335
WTE	Bar Table	Brandy Top w/Tulip Chrome Base	30"DIA x 42"H	\$290	\$406
WTF	Bar Table	Metallic Silver Top w/Tulip Chrome Base	30"DIA x 42"H	\$290	\$406
WTJ	Bar Table	Graphite Nebula Top w/Tulip Chrome Base	30"DIA x 42"H	\$239	\$335
WTK	Bar Table	Maple Top w/Tulip Chrome Base	30"DIA x 42"H	\$239	\$335
WTM	Bar Table	Grey Nebula Top w/Tulip Chrome Base	36"DIA x 42"H	\$279	\$391
WTN	Bar Table	Graphite Nebula Top w/Tulip Chrome Base	36"DIA x 42"H	\$279	\$391
WTP	Bar Table	Maple Top w/Tulip Chrome Base	36"DIA x 42"H	\$277	\$406
YYIF	Dui Tuble	BARS	JU DIA X 42 II	Ψ270	ψ400
Product #	Itam	Ī	Dimensions	Advance Price	Standard Price
	Bar/Counter	Description  Martini Bar w / Fractod Class Taps	<b>Dimensions</b> 50"L x 50"D x 47"H	<u> </u>	
BR1		Martini Bar w/Frosted Glass Tops	100"L x 100"D x 47"H	\$1,000 \$2,893	\$1,401
BRC	Bar/Counter	Martini Bar Circle (3 x BR1)  BARSTOOLS	100 L X 100 D X 4/ H	φ2,073	\$4,050
Due du 44	li.e	I	Dimar-!	Advance Det	Chandrad Dat
Product #	ltem Barstool	Description	<b>Dimensions</b> 16.75"L x 16"D x 32"H	Advance Price	Standard Price
BCE	Barstool	"Ice" - Transparent w/Chrome Frame		\$182	\$254
	Barstool	"Ohio" - Red Seat w/Chrome Base (Adj)	18"DIA x 31"H (Adj)	\$168	\$235
BS1	ь			\$168	\$235
BS2	Barstool	"Ohio" - Black Seat w/Chrome Base (Adj)	18"DIA x 31"H (Adj)		
BS2 BS3	Barstool	"Ohio" - Grey Seat w/Chrome Base (Adj)	18"DIA x 31"H (Adj)	\$168	\$235
BS2 BS3 BSC	Barstool Barstool	"Ohio" - Grey Seat w/Chrome Base (Adj) "Oslo" - White Seat w/Chrome Frame	18"DIA x 31"H (Adj) 17"L x 20"D x 30"H	\$168 \$205	\$235 \$288
BS2 BS3 BSC BSD	Barstool Barstool	"Ohio" - Grey Seat w/Chrome Base (Adj) "Oslo" - White Seat w/Chrome Frame "Oslo" - Blue Seat w/Chrome Frame	18"DIA x 31"H (Adj) 17"L x 20"D x 30"H 17"L x 20"D x 30"H	\$168 \$205 \$205	\$235 \$288 \$288
BS2 BS3 BSC BSD BSL	Barstool Barstool Barstool Barstool	"Ohio" - Grey Seat w/Chrome Base (Adj) "Oslo" - White Seat w/Chrome Frame "Oslo" - Blue Seat w/Chrome Frame "Gin" - Maple Seat w/Chrome Base	18"DIA x 31"H (Adj) 17"L x 20"D x 30"H 17"L x 20"D x 30"H 16"L x 16"D x 29"H	\$168 \$205 \$205 \$178	\$235 \$288 \$288 \$250
BS2 BS3 BSC BSD BSL BSN	Barstool Barstool Barstool Barstool	"Ohio" - Grey Seat w/Chrome Base (Adj) "Oslo" - White Seat w/Chrome Frame "Oslo" - Blue Seat w/Chrome Frame "Gin" - Maple Seat w/Chrome Base "Jetson" - Black	18"DIA x 31"H (Adj) 17"L x 20"D x 30"H 17"L x 20"D x 30"H 16"L x 16"D x 29"H 18"L x 19"D x 29"H	\$168 \$205 \$205 \$178 \$216	\$235 \$288 \$288 \$250 \$303
BS2 BS3 BSC BSD BSL	Barstool Barstool Barstool Barstool	"Ohio" - Grey Seat w/Chrome Base (Adj) "Oslo" - White Seat w/Chrome Frame "Oslo" - Blue Seat w/Chrome Frame "Gin" - Maple Seat w/Chrome Base	18"DIA x 31"H (Adj) 17"L x 20"D x 30"H 17"L x 20"D x 30"H 16"L x 16"D x 29"H	\$168 \$205 \$205 \$178	\$235 \$288 \$288 \$250



# **Specialty Furnishings**

		TRAINING ROOM			
Product #	Item	Description	Dimensions	Advance Price	Standard Price
CO4	Chair	"Iso" - Black w/Charcoal Mesh, Flex Back	26"L x 24"D x 38"H	\$279	\$391
CP3	Training Table	Grey w/Privacy Panel & Wiring Grommets	48"L x 24"D x 30"H	\$279	\$391
CP4	Connector Wedge	Grey - matches/connects Training Tables	24"L x 24"D x 1"H	\$135	\$189
CP5	Computer Table	Graphite Nebula	36"L x 30"D x 42'H	\$314	\$439
PO1	Podium	Lectern - Cherry	24"L x 19"D x 50"H	\$279	\$391
PO3	Kiosk	Black w/Maple Top	24"L x 21"D x 42"H	\$390	\$547
WD2	Desk	Writing - Graphite	48"L x 24"D x 30"H	\$279	\$391
		DESKS & BOOKCASES			•
Product #	Item	Description	Dimensions	Advance Price	Standard Price
BC6	Bookcase	Mahogany	36"L x 13"D x 66"H	\$279	\$391
BC7	Bookcase	Graphite	36"L x 13"D x 71"H	\$279	\$391
JD6	Desk	Executive - Mahogany	60"L x 30"D x 29"H	\$443	\$621
JD7	Desk	Executive - Graphite	60"L x 30"D x 29"H	\$422	\$590
		CREDENZAS & LATERAL F	ILES	-!	
Product #	Item	Description	Dimensions	Advance Price	Standard Price
CR6	Credenza	Mahogany	72"L x 24"D x 29"H	\$443	\$621
CR7	Credenza	Graphite	72"L x 24"D x 29"H	\$417	\$584
L26	Lateral File	Mahogany	36"L x 20"D x 29"H	\$334	\$468
L27	Lateral File	Graphite	36"L x 20"D x 29"H	\$318	\$445
		FILES			
Product #	Item	Description	Dimensions	Advance Price	Standard Price
VF2	Vertical File	2 Drawer	27"L x 19"D x 28"H	\$195	\$273
VF4	Vertical File	4 Drawer	27"L x 19"D x 52"H	\$223	\$312
		PRODUCT DISPLAY			
Product #	Item	Description	Dimensions	Advance Price	Standard Price
BC6	Bookcase	Mahogany	36"L x 13"D x 66"H	\$279	\$391
BC7	Bookcase	Graphite	36"L x 13"D x 71"H	\$279	\$391
ET1	Étagère	Pewter	30"L x 16"D x 70"H	\$279	\$391
ET2	Étagère	Black	30"L x 16"D x 70"H	\$279	\$391
PDF	Pedestal	Graphite Nebula	24"L x 24"D x 36"H	\$334	\$468
PDH	Pedestal	Graphite Nebula	24"L x 24"D x 42"H	\$334	\$468
PDK	Pedestal	Graphite Nebula	30"L x 30"D x 42"H	\$357	\$500
PDL	Pedestal	Pedestal w/Locking Door - Black	24"L x 24"D x 42"H	\$362	\$507
		LAMPS		•	
Product #	Item	Description	Dimensions	Advance Price	Standard Price
LA1	Lamp	Floor - Pewter	58"H	\$168	\$235
LA2	Lamp	"Parisian" - Pewter	28"H	\$140	\$195
LAD	Lamp	"Lumalight" - White	15"L x 13"D x 90"H	\$279	\$391
LAE	Lamp	"Lumalight" - Orange	15"L x 13"D x 90"H	\$279	\$391
LAF	Lamp	"Lumalight" - Red	15"L x 13"D x 90"H	\$279	\$391
	· 1	REFRIGERATORS			
Product #	Item	Description	Dimensions	Advance Price	Standard Price
		r ·		+	· · · · · · · · · · · · · · · · · · ·
R1Q	Refrigerator	4.0 Cubic Feet - White	20"L x 22"D x 33"H	\$251	\$351

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Complementary Items for Rio Include:

Ottomans

C1K Inspiration Cocktail Table
E1K Inspiration End Table
SC1 New York Maple, Chrome Chair

# cappuccino







astro





Complementary Items for Astro Include:

LAE Orange Lumalight Lamp

CD1 Soho Table

Complementary Items for Marrakesh Include:

VTK 30" Maple Bar Table, Standard Black Base

Gin Barstool BSL

Altura High Back Chair



#### Complementary Items for Key West Include:

- C1M Visions Cherry Cocktail Table
- E1M Visions Cherry End Table
- CF1 42" Black Geo Conference Table
- SC3 Black Brewer Chair
- WTB 30" Brushed Red Bar Table, Tulip Chrome Base
- BS2 Black Ohio Barstool Red Lumalight Lamp

- Complementary Items for Memphis Include:
- E1W Sydney End Table White E1Y Sydney End Table – Black
- LA1 Pewter Floor Lamp OSC Cube, White Leather
- OTH Cube, Black Leather

#### Complementary Items for Lisbon Include:

- C1C Chrome Geo Cocktail Table
- E1C Chrome Geo End Table
- LA1 Pewter Floor Lamp
- CE1 42" Chrome Geo Conference Table
- SC8 Flex Chair, With Wheels
- ET2 Black Etagere

# Sofas & Sectionals



# Loveseats



# Club Chairs



#### **Sofas & Sectionals**

SO1 South Beach Sofa Platinum Suede 69"L 29"D 33"H

SOC Lisbon Sofa Black Leather 88"L 36"D 34"H

SOQ Astro Sofa 83"L 36"D 29"H

SON Marrakesh Sofa Light Beige 84"L 37"D 34"H

**SOK** Rio Sofa Blue Suede 76"L 34"D 33"H

### Loveseats

**LSD** Newport Loveseat Charcoal Leather 54"L 34"D 33"H

MPS Memphis Sofa (Mini Size) LSM Key West Loveseat Black 57"L 35"D 33"H

> LSC Lisbon Loveseat Black Leather 64"L 36"D 34"H

SED Newport 3 pc. Sectional Charcoal Leather 113"L 34"D 33"H

**\$02** South Beach 3 pc. Sectional Platinum Suede

**SOM** Key West Sofa

85"L 35"D 33"H

55"L 31"D 28"H

152"L 40"D 33"H

Black

**CHD** Newport Armless Chair Charcoal Leather 24"L 34"D 33"H

CHQ Astro Chair

Cream 36"L 36"D 29"H

34"L 37"D 38"H

Light Beige

**CHN** Marrakesh Chair

**COD** Newport Corner Charcoal Leather 34"L 34"D 33"H

**Club Chairs** 

CHC Lisbon Chair Black Leather

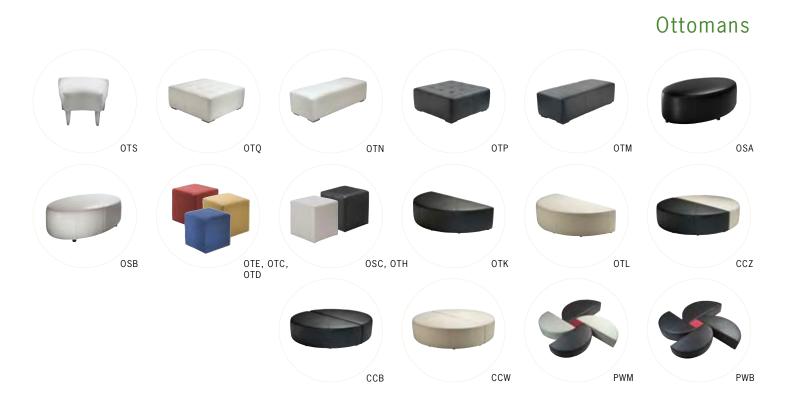
40"L 36"D 34"H

MPC Memphis Chair (Mini Size) 27.25"L 31.75"D 27.5"H

**CHK** Rio Chair Blue Suede 39"L 34"D 33"H

#### Occasional Chairs





#### Occasional Chairs

CCE Ice Chair Transparent, Chrome 17.25"L 20"D 32"H

OCA T-Vac Chair Translucent, Chrome 25"L 23"D 30"H

**OCH** Barcelona Chair Black Leather 30"L 30"D 31"H

**OCW** Barcelona Chair White Leather 30"L 30"D 31"H

**OCU** Globus Chair White Leather, Chrome 28"L 26"D 28"H OCB Key West Tub Chair Black 31"L 31"D 31"H **OCR** Stage Chair

24"L 26"D 36"H

**OCL** Cappuccino Chair Chocolate 29"L 29"D 34"H

OCY Stage Chair Onyx 24"L 26"D 36"H

OCC Stage Chair Camel 24"L 26"D 36"H

OCZ Stage Chair Beige 24"L 26"D 36"H

#### Ottomans

**OTS** South Beach Ottoman Wedge, Platinum Suede 25"L 31"D 18"H

**OTQ** Square Ottoman White Leather 40"L 40"D 17"H

OTN Bench Ottoman White Leather 24"L 60"D 17"H

**OTP** Square Ottoman Black Leather 40"L 40"D 17"H

**OTM** Bench Ottoman Black Leather 24"L 60"D 17"H OSA Oval Ottoman Black 52"L 32"D 19"H

OSB Oval Ottoman White 52"L 32"D 19"H

OTE Cube Raspberry 17"L 17"D 18"H

OTC Cube Lemon 17"L 17"D 18"H

OTD Cube Blueberry 17"L 17"D 18"H OSC Cube White Leather 17"L 17"D 18"H

**OTH** Cube Black Leather 17"L 17"D 18"H

**OTK** Half Round Ottoman Black Leather 6' L 3'D 17"H

**OTL** Half Round Ottoman White Leather 6'L 3'D 17"H

CCZ Circle Ottoman Black, White Leather 6'L 6'D 17"H **CCB** Circle Ottoman Black Leather 6'L 6'D 17"H

**CCW** Circle Ottoman White Leather 6'L 6'D 17"H

**PWM** Pinwheel Ottoman Black, White, Red 10'7"L 10'7"D 17"H

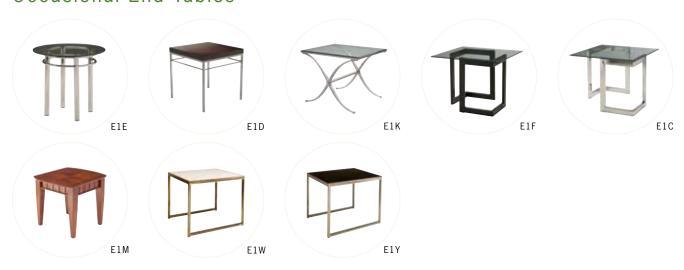
**PWB** Pinwheel Ottoman Black, Red 10'7"L 10'7"D 17"H

Custom Configurations Available.

### Occasional Cocktail Tables



### Occasional End Tables



#### **Occasional Cocktail Tables**

C1E Silverado Table 36" Round 17"H

C1D Soho Table Steel Base, Chocolate Top 38"L 38"D 18.5"H

C1K Inspiration Table 42"L 28"D 18"H

C1F Geo Rectangle Table Glass, Black 50"L 22"D 16"H

C1C Geo Rectangle Table Glass, Chrome 50"L 22"D 16"H C1M Visions Table Cherry 48"L 28"D 17"H

C1W Sydney Table White 27"L 23"D 22v "H

C1Y Sydney Table Black 48"L 26"D 18"H

#### **Occasional End Tables**

**E1E** Silverado End Table 24" Round 22"H

**E1D** Soho End Table Steel Base, Chocolate Top 26"L 26"D 27"H

**E1K** Inspiration End Table 24"L 28"D 22"H

E1F Geo End Table Glass, Black 26"L 26"D 20"H

**E1C** Geo End Table Glass, Chrome 26"L 26"D 20"H

**E1M** Visions End Table Cherry 22"L 24"D 21"H

**E1W** Sydney End Table White 27"L 23"D 22"H

E1Y Sydney End Table Black 27"L 23"D 22"H

### Conference Tables



### Sample Conference Sets



#### **Conference Tables**

CF2 Geo Table Rectangle Glass, Black 60"L 36"D 29"H

CE1 Geo Table Square Rounded Glass, Chrome 42"L 42"D 29"H

**CF1** Geo Table Square Rounded Glass, Black 42"L 42"D 29"H

CG1 Manhattan Table Glass, Black 42" Round 29"H

CE2 Geo Table Rectangle Glass, Chrome 60"L 36"D 29"H **CB2** Table 6' Graphite Nebula 72"L 36"D 29"H

**CB3** Table 8' Graphite Nebula 96"L 36"D 29"H

CD2 Table 6' Grey Nebula 72"L 36"D 29"H

**CD3** Table 8' Grey Nebula 96"L 36"D 29"H

CC6 Table 6' Mahogany 72"L 36"D 29"H CC7 Table 8' Mahogany 96"L 48"D 29"H

**CC8** Table 10' Mahogany 120"L 48"D 29"H

**CB1** Table Graphite Nebula 42"Round 29"H

**CD1** Table Grey Nebula 42" Round 29"H

CC5 Table Mahogany 42" Round 29"H

#### Café Tables



#### Café Tables

ZTK Table Standard Black Base Maple Top 30" Round 29"H

**ZTP** Table Standard Black Base Maple Top 36" Round 29"H

**ZTJ** Table Standard Black Base Graphite Nebula Top 30" Round 29"H

ZTN Table Standard Black Base Graphite Nebula Top 36" Round 29"H

**ZTM** Table Standard Black Base Grey Nebula Top 36" Round 29"H

Brushed

Blue

**ZTE** Table Standard Black Base Brandy Top 36" Round 29"H

**ZTF** Table Standard Black Base Metallic Silver Top 30" Round 29"H

**ZTB** Table Standard Black Base Brushed Red Top 30" Round 29"H

**ZTC** Table Standard Black Base Brushed Blue Top 30" Round 29"H

Metallic

Sliver

XTK Table Tulip Chrome Base Maple Top 30" Round 29"H

XTP Table Tulip Chrome Base Maple Top 36" Round 29"H

XTJ Table Tulip Chrome Base Graphite Nebula Top 30" Round 29"H

XTN Table Tulip Chrome Base Graphite Nebula Top 36" Round 29"H

XTM Table Tulip Chrome Base Grey Nebula Top 36" Round 29"H

XTE Table Tulip Chrome Base Brandy Top 36" Round 29"H

XTF Table Tulip Chrome Base Metallic Silver Top 30" Round 29"H

**Table Top Options** 

XTB Table

XTC Table

Tulip Chrome Base

Tulip Chrome Base

Brushed Blue Top

30" Round 29"H

Brushed Red Top

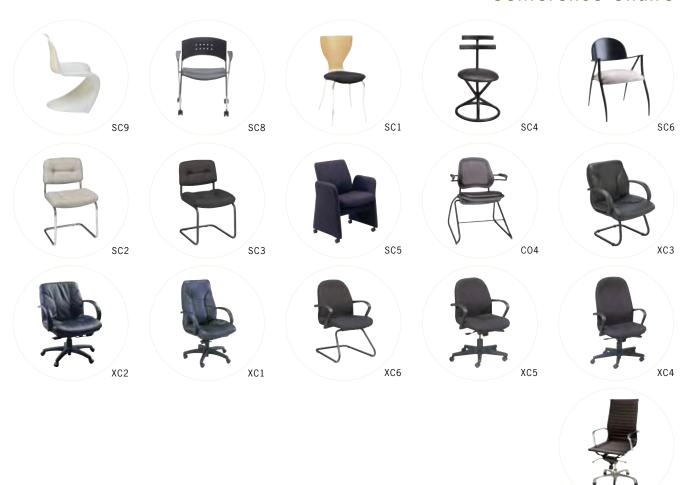
30" Round 29"H

Brandy Maple Grey Nebula Brushed Red Brushed Blue Metallic Silver

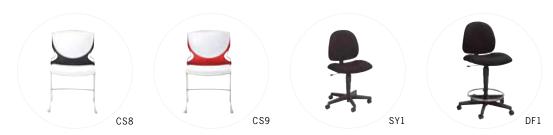
Graphite Nebula

#### Conference Chairs

010



### Conference Chairs Stacking & Utility Seating



#### **Conference Chairs**

SC9 Panton Chair White 20"L 24"D 33"H

SC8 Flex Chair With Wheels 24"L 22"D 31"H

SC1 New York Chair Onyx Seat, Maple Back, Chrome Legs 23"L 32"D 33"H

SC4 Jetson Chair Black 19"L 18"D 31"H

SC6 Manhattan Chair Oyster 26"L 22"D 34"H

SC2 Brewer Chair Grey, Chrome 20"L 20"D 32"H

SC3 Brewer Chair Onyx, Black 20"L 20"D 32"H

SC5 Tilt Executive Chair With Arms, Onyx, Black 26"L 25"D 34"H

CO4 Iso Mesh Chair Black 26"L 24"D 38"H

XC3 Luxor Guest Chair Black Leather 27"L 28"D 40"H

XC2 Luxor Executive Chair Mid Back, Black Leather 27"L 28"D 41"H Adjustable

XC1 Luxor Executive Chair High Back, Black Leather 27"L 28"D 47"H Adjustable

XC6 Altura Guest Chair Black Crepe 25"L 20"D 34"H

XC5 Altura Executive Chair Mid Back, Black Crepe 25"L 25"D 37"H Adjustable

XC4 Altura Executive Chair High Back, Black Crepe 25"L 25"D 43"H Adjustable

#### OTO Otto Chair

High Back, Black Black 18"L 22"D 32"H 23"L 21"D 43"H Adjustable

CS8 Berlin Chair

**Conference Chairs Stacking & Utility Seating** 

CS9 Berlin Chair Red 18"L 22"D 32"H

SY1 Altura Task Chair Black Crepe 25"L 26"D 21"H

**DF1** Altura Drafting Stool Black Crepe 25"L 26"D 34"H

#### Bar Tables



### Sample Bar Table Sets



#### **Bar Tables**

VTK Table Standard Black Base Maple Top 30" Round 42"H

VTP Table Standard Black Base Maple Top 36" Round 42"H

VTJ Table Standard Black Base Graphite Nebula Top 30" Round 42"H

VTN Table Standard Black Base Graphite Nebula Top 36" Round 42"H VTM Table Standard Black Base Grey Nebula Top 36" Round 42"H

VTE Table Standard Black Base Brandy Top 36" Round 42"H

VTF Table Standard Black Base Metallic Silver Top 30" Round 42"H

VTB Table Standard Black Base Brushed Red Top 30" Round 42"H VTC Table Standard Black Base Brushed Blue Top 30" Round 42"H

WTK Table Tulip Chrome Base Maple Top 30" Round 42"H

WTP Table Tulip Chrome Base Maple Top 36" Round 42"H

WTJ Table Tulip Chrome Base Graphite Nebula Top 30" Round 42"H WTN Table Tulip Chrome Base Graphite Nebula Top 36" Round 42"H

WTM Table Tulip Chrome Base Grey Nebula Top 36" Round 42"H

WTE Table Tulip Chrome Base Brandy Top 36" Round 42"H

WTF Table Tulip Chrome Base Metallic Silver Top 30" Round 42"H WTB Table Tulip Chrome Base Brushed Red Top 30" Round 42"H

WTC Table Tulip Chrome Base Brushed Blue Top 30" Round 42"H

#### **Sample Bar Table Sets**

**BSD** Oslo Barstool Blue 17"L 20"D 30"H

WTF Table Tulip Chrome Base Metallic Silver Top 30" Round 42"H

BS2 Banana Barstool Black, Chrome 21"L 22"D 30"H

WTB Table Tulip Chrome Base Brushed Red Top 30" Round 42"H **BSL** Gin Barstool Maple, Chrome 16"L 16"D 29"H

VTK Table Standard Black Base Maple Top 30" Round 42"H

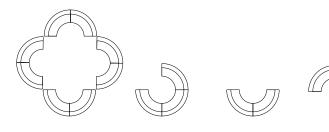
**BSN** Jetson Barstool Black 18"L 19"D 29"H

VTJ Table Standard Black Base Graphite Nebula Top 30" Round 42"H





Suggested Uses of Martini Bar







#### Bars

**BRC** Circle Martini Bar Comprised of three BR1 Martini Bars. 100"L 100"D 47"H

**BR1** Martini Bar 50"L 50"D 47"H

#### **Barstools**

BS3 Ohio Barstool Grey, Chrome 18" Round 31"H Adjustable

BS1 Ohio Barstool Red, Chrome 18" Round 31"H Adjustable

BS2 Ohio Barstool Black, Chrome 18" Round 31"H Adjustable

**BST** Banana Barstool White, Chrome 21"L 22"D 30"H

BSS Banana Barstool Black, Chrome 21"L 22"D 30"H

**BCE** Ice Barstool Transparent, Chrome 16.75"L 16"D 32"H

**BSD** Oslo Barstool 17"L 20"D 30"H

BSC Oslo Barstool White 17"L 20"D 30"H

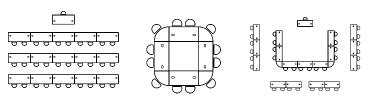
**BSL** Gin Barstool Maple, Chrome 16"L 16"D 29"H

**BSN** Jetson Barstool Black 18"L 19"D 29"H

### Training Room



Suggested Uses of Training Table and Connecting Wedge



#### **Training Room**

**CP5** Computer Table Graphite Nebula 36"L 30"D 42"H

PO3 Kiosk Black, Maple 24"L 21"D 42"H

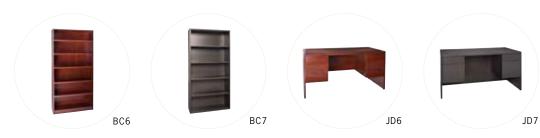
PO1 Lecturn Podium Cherry 24"L 19"D 50"H

WD2 Writing Desk Graphite 48"L 24"D 30"H

CO4 Flex Back Chair Charcoal Mesh, Black 26"L 24"D 38"H CP3 Training Table Wire Grommets, Privacy Panel, Grey 48"L 24"D 30"H

**CP4** Connector Wedge Matches Training Table 24"L 24"D 30"H

### Desks & Bookcases



### Credenzas & Lateral Files



### Files



#### **Desks & Bookcases**

BC6 Bookcase Mahogany 36"L 13"D 71"H

BC7 Bookcase Graphite 36"L 13"D 71"H

JD6 Executive Desk Mahogany 60"L 30"D 29"H

JD7 Executive Desk Graphite 60"L 30"D 29"H

#### Credenzas &

#### **Lateral Files**

**L26** Lateral File Mahogany 36"L 20"D 29"H

**L27** Lateral File Graphite 36"L 20"D 29"H

**CR6** Credenza Mahogany 72"L 24"D 29"H

CR7 Credenza Graphite 72"L 24"D 29"H

#### Files

**VF4** Vertical File 4 Drawer 27"L 19"D 52"H

VF2 Vertical File 2 Drawer 27"L 19"D 28"H

### **Product Display**



### Lamps



### Refrigerators



**PDF** Pedestal

Graphite Nebula 24"L 24"D 36"H

**PDH** Pedestal Graphite Nebula

24"L 24"D 42"H

**PDK** Pedestal

Graphite Nebula

30"L 30"D 42"H

#### **Product Display**

PDL Locking Door Pedestal Black 24"L 24"D 42"H

BC6 Bookcase Mahogany 36"L 13"D 71"H

BC7 Bookcase Graphite 36"L 13"D 71"H

ET2 Etagere Black 30"L 16"D 70"H

ET1 Etagere Pewter 30"L 16"D 70"H

**LAF** Lumalight Lamp Red 15"L 13"D 90"H

Lamps

**LAD** Lumalight Lamp White 15"L 13"D 90"H

**LAE** Lumalight Lamp Orange 15"L 13"D 90"H

**LA1** Floor Lamp Pewter 58"H

**LA2** Parisian Lamp Pewter 28"H

#### Refrigerators

R1R Refrigerator White 14.0 cubic feet 20"L 30"D 65"H

R1Q Refrigerator White 4.0 cubic feet 20"L 22"D 33"H





### HANGING SIGNS & OVERHEAD STRUCTURES

All hanging signs, banners and overhead structures must be assembled and installed by Hargrove, Inc. and must conform to Show Management and facility regulations. Hargrove, Inc. reserves the right to install and dismantle all hanging signs/overhead structures with approved devices/cable to ensure safety.

Hanging signs over 251 pounds or which utilize electricity must be hung by the facility. Please call 513-419-7300 for more information.

- All hanging signs/overhead structures are subject to approval by Show Management. Hargrove, Inc. reserves the right to refuse to hang any sign/install any structure which we deem to be unsafe.
- It is recommended that hanging signs/overhead structures be shipped in separate containers directly to the advance receiving warehouse using the enclosed "Hanging Signs" label.
- Set-up instructions must be provided for signs/structures requiring assembly. Hanging anchor points must be pre-fabricated and ready for use. You must provide Hargrove, Inc. with detailed hanging/installation instructions indicating stress points.
- If your sign/structure requires electricity, it must be in accordance with the National Electrical Code. Be sure to order electrical service!
- Equipment and labor rates may be found on the Labor Price List enclosed in this manual. The minimum order for hanging signs/banners is one (1)-hour Boomlift w/crew for the installation and an additional one (1)-hour Boomlift w/crew for removal. Orders cancelled without 24-hour notice will be charged a one-hour cancellation fee per crew and equipment.
- The sign/structure will be placed within the confines of the booth upon dismantle.

To order this service, please complete the following and return to Hargrove, Inc. along with the Labor Order Form and advance payment.

Description of Sign/	Banner/Overhead	Structure:	
☐ Cloth/Vinyl ☐ W	Vood Sys	tems	1 Other:
☐ 1-sided ☐ 2	-sided	With: Pocke	ets Grommets
☐ Rectangle ☐ S	Square 🔲 Tria	angle 🗌 Circul	ılar 🗌 Other:
Specifications:			
Height:	Length:	Width	th: Approx Weight:
Assembly required?	☐ Yes	□ No	
Electricity required?	Yes *	□ No * (	Order electrical service!
Truss structure?	☐ Yes **	□ No **	* Detailed assembly instructions must accompany order.
Placement:	# feet from left side of booth:	# Feet from rea  REAI  Booth #  FROM  # feet from from	# feet from right side of booth:
and guarantee that ① th sign/structure is constru By signing below, the Ex this sign/structure, and	e stress points for the acted to meet all appli- hibitor releases Hargr agree to indemnify an	hanging sign/structure cable regulations a cove, Inc. and their d hold harmless from	e aforementioned Exhibitor, must by signature below certify ucture are properly engineered and tested and ② the and safety measures and can thus be hung safely.  The contractors and agents from any liability in connection with from any loss, damage or injury arising from this equipment.  The above and agree to be bound thereby:
Signature:		Exhibiting Compar	any: Booth #:





Submission Deadline: Tuesday, June 7, 2011

### EXHIBITOR APPOINTED CONTRACTOR (EAC) FORM

Exhibitors who plan to have an exhibit service firm other than the Official Labor Contractor (i.e., other than Hargrove, Inc.) supervise their labor, unpack, erect, assemble, dismantle and/or pack display/equipment MUST abide by the following:

<b>A)</b> Exhibitor must notify Show Hargrove, Inc. in writing no June 7.		<b>G)</b> The EAC may not, under any circumstances solicit business on the show floor.		
B) Exhibitor must ensure their Hargrove with a Certificate of a minimum of \$1,000,000 like including property damage by	f Insurance indicating ability coverage,	<b>H)</b> The EAC must confine its operations to the exhibit area of its clients. No Service Desk, storage areas of other work facilities shall be located within the building. Show aisles and public space are not par of the booth area.		
<b>C)</b> Exhibitor is ultimately responsion connection with his exhibit drayage, rentals, labor, etc.		Upon request the EAC shall provide evidence that it possesses applicable and current labor contracts and must comply with all labor agreements and regulations.		
and Workers' Compensation the State and/or City government management prior to beginning shall provide evidence of com	insurance required by ments, and the facility ng work. Contractor	<b>J)</b> The Official Contractor has total control of all areas of the exhibit hall (i.e., aisles, loading docks, storagareas, etc.). The EAC must coordinate all of its activities with Hargrove, Inc.		
<b>E)</b> The EAC shall share with Hareasonable costs incurred as to the EAC's operation, inclustewards, restoration of exhibit condition, etc.	a result of/relating adding overtime pay for	<b>K)</b> The Official Contractor has total control over such services as electrical, plumbing, telephone, cleaning, drayage, etc. Exhibitors shall provide onl the material they own and is to be used in their exhibit space.		
<b>F)</b> The EAC must provide Harg Management with the names will be working on the show are required to wear identificatimes.	s of all personnel who floor. All personnel	L) All EAC personnel must have proper identification during the installation and dismantling of the show Anyone without proper ID will be asked to leave the show floor.		
Name of EAC/Service Firm:				
EAC Address:				
EAC Phone & Fax:				
EAC Contact Name & Email:				

The EAC/Service Firm must notify Hargrove, Inc. of the names of all exhibiting companies for whom they have orders, the names of all employees working for them on the show. All exhibitor service firms must provide insurance certificates to Hargrove, Inc. and the sponsor of the exhibition. Please list show name, location, and Exhibitor name on Certificate of Insurance. Exhibitor Appointed Contractors will not be allowed access to the show floor without a Certificate of Insurance on file with Hargrove, Inc.

COMPANY:		BOOTH #:	
ADDRESS:		CONTACT NAME:	
CITY:		SIGNATURE:	
STATE:	ZIP:	PHONE #:	
EMAIL:		FAX #:	





### Union Rules & Regulations

#### In The Cincinnati Area

To assist you in planning for your participation in this show, we are certain you will appreciate knowing in advance that union labor will be required for certain aspects of your exhibit handling. To help you understand these conditions we ask you to read the following:

#### **BOOTH SET-UP & DISMANTLING**

Full-time employees of exhibiting companies may set up their own exhibits. Exhibitors are permitted to use their own tools to set their own exhibit. Exhibiting Company employees should be prepared to produce some type of company identification when engaged in these activities. Any labor services required beyond what is provided by full-time employees of exhibiting company should be rendered by Hargrove, Inc. Hargrove has skilled craftsmen to assist exhibitors who wish to hire temporary labor to perform these services. Arrangements for temporary labor can be made through advance order forms. Official labor order forms are included in the exhibitor service manual.

#### **MATERIAL HANDLING**

Hargrove, Inc. has the responsibility of receiving and handling all exhibit material and empty crates scheduled for storage and return. Access to the loading docks will be controlled by Hargrove. It is Hargrove's responsibility to manage the docks and schedule vehicles in order to provide for a safe and efficient move-in and move-out of the exposition.

Hargrove, Inc. will designate an unloading area for privately owned vehicles i.e. cars, vans, etc. that do not require dock height access for unloading. Exhibiting company full-time employees are allowed to perform their own unloading from their privately owned vehicles. Exhibitors may hand-carry their own materials into the exhibit hall and Exhibitors may bring dollies or hand trucks to assist with the unloading of their own exhibit material. The rental of dollies, flat trucks, and other mechanical equipment is not permitted by exhibitors. No fork trucks, pallet jacks, or mechanized equipment may be used by Exhibitors.

#### **WORK BREAKS & GRATUITIES**

Solicitation of tips or gratuities in any form is prohibited. Please do not tip any Hargrove, Inc. employee, as all are paid at an appropriate wage scale.

Paid breaks of fifteen minutes at the mid-point of each four hour block of work and a one hour meal break at the end of each four hour work period must be given each employee. Please attempt to work your people to conform to these mandatory break periods.

#### IN GENERAL

Any questions arising with regard to union jurisdictions or practices should be directed to the Hargrove, Inc. manager on the floor. Craftsmen at all levels have been instructed to refrain from expressing any grievances or directly challenging the practices of any exhibitor.

**A Note about Safety:** Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support standing weight. Hargrove, Inc. cannot be responsible for injuries or falls caused by the improper use of rental furniture. If assistance is required in assembling your booth, please order installation and/or dismantling labor by using the enclosed Order Form and the necessary ladders and tools will be provided. Please assist us in our efforts to provide a safe working environment for everyone.





### MOVE-OUT INFORMATION

To increase the efficiency of exhibitor move-out, Hargrove, Inc. has instituted the following Move-Out Schedule for this show. Be sure to pick up and review your statement of charges at the Hargrove Service Center prior to move-out. Remember that no adjustments to your account will be made after the close of the show.

#### Friday, July 1 at 4:00 PM - Exhibitor Move-Out officially begins.

**NOTE:** After 4:30 PM, overtime rates are in effect. Please refer to the Material Handling and Labor price lists for applicable rates and budget accordingly.

Exhibitors may begin to dismantle their booths at this time. Immediately after the close of the show, we will begin removing aisle carpet and returning empty containers. You can help us with this process by keeping the aisles clear during this time. If you have ordered labor to dismantle your booth, be sure to confirm the start time of your workers by checking with the Hargrove Service Center.

#### Friday, July 1 at 6:00 PM - Deadline for driver check-in.

Exhibitors who wish to ship materials by any carrier other than the official carrier(s) should advise their carrier(s) to be checked in with the Hargrove Dock Supervisor by Friday, July 1 at 6:00 PM. Drivers are placed in line for loading on a first-come, first-serve basis, provided the exhibitor is completely packed and a Bill of Lading has been turned in to the Hargrove Service Center. Drivers whose Bills of Lading have not been turned in will be placed in a holding queue until the booth is packed and the Bill of Lading is turned in. Should your carrier fail to check in at the loading dock by Friday, July 1 at 6:00 PM, Hargrove, Inc. reserves the right to re-route the shipment via the official show carrier as necessary. Neither Hargrove nor Show Management assumes any liability as a result of such rerouting.

#### Friday, July 1 at 7:00 PM - Exhibits packed and Bills of Lading turned in to Hargrove.

All Bills of Lading must be turned in to the Hargrove Service Center to be validated. Do not leave Bill of Lading in your booth, and do not turn in your Bill of Lading until your shipment is packed and ready to be loaded. Bills of Lading and additional labels will be available at the Hargrove Service Center at your convenience. No Bills of Lading will be issued until your balance is paid in full.

Friday, July 1 at 8:00 PM - Final clean up, Exhibitor Move-Out ends.



### Material Handling



### Services & Price List

roduct #	Material Handling  Description	Price per CWT	Minimum
iouoci ii	NOTE: Outbound shipments (at show's close) will be handled on overtime; a 35%		
			. арріу.
	Warehouse (Advance) Shipment	<b>*</b> 05.00	¢100.00
MH1	Crated or Skidded Shipment (includes display cases and cartons)	\$95.00	\$190.00
MH2	Special Handling/Uncrated, including: Pad Wrapped, Unskidded, Double Stacked, Double Handled, Side- Door or Street Unloading, Oversized Crates or Crated Shipments that Require Special Handling, and Shipments Without Documentation	\$128.25	\$256.50
мн3	Small Package - first piece (applies to shipments weighing 30 pounds or less)	\$40.00	\$40.00
MH4	Small Package - each additional	\$30.00	\$30.00
	Warehouse (Advance) Shipment Delivered after Publishe	d Deadline	
MH5	Crated or Skidded Shipment (includes display cases and cartons)	\$142.50	\$285.00
	NOTE: Truck and driver fees (to move materials to show site) may apply. Any "Small Package" arriving late to the warehout	se will be charged the CWT min	imum.
	Show Site (Direct) Shipment		
MH6	Crated or Skidded Shipment (includes display cases and cartons)	\$88.00	\$176.00
MH7	Crated Shipment via Special Carrier (FedEx, UPS, DHL, USPS, etc.)	\$110.00	\$220.00
мн8	Special Handling/Uncrated, including: Pad Wrapped, Unskidded, Double Stacked, Double Handled, Side-Door or Street Unloading, Oversized Crates or Crated Shipments that Require Special Handling, and Shipments Without Documentation	\$118.80	\$237.60
мнз	Small Package - first piece (applies to shipments weighing 30 pounds or less)	\$40.00	\$40.00
MH4	Small Package - each additional	\$30.00	\$30.00
	Overtime / Off-Target Surcharge (Each occurrence charge	d separately)	
MH9	Crated or Skidded Shipment (includes display cases and cartons) - Rcvd at Warehouse	\$33.25	\$66.50
MH10	Crated or Skidded Shipment (includes display cases and cartons) - Rcvd at Show Site	\$30.80	\$61.60
MH11	Crated Shipment via Special Carrier (FedEx, UPS, DHL, USPS, etc.)	\$38.50	\$77.00
MH12	Special Handling/Uncrated, including: Pad Wrapped, Unskidded, Double Stacked, Double Handled, Side-Door or Street Unloading, Oversized Crates or Crated Shipments that Require Special Handling, and Shipments Without Documentation	\$41.58	\$83.16
	Miscellaneous Service		
MH14	Return to Warehouse (includes hold period* / first 5 days of storage)	\$40.00	\$200.00
MH15	Warehouse Storage Fee - per day (for storage before warehouse opens and/or after 5-day hold period*)	\$5.00	\$25.00
MH16	Motorized Vehicle Spotting Fees (round-trip, per vehicle)	CALL FOR	QUOTE
MH1 <i>7</i>	Marshalling Yard Fee (if applicable)	\$30 per	shipment

<sup>\*</sup> Hold Period: Materials returned to the warehouse will be held for 5-business days; materials cannot be picked up until after the hold period.

**NOTE**: An overtime surcharge, per CWT, will apply if your shipment (advance or direct) is moved to or from show site on overtime due to scheduling conflicts beyond Hargrove's control.

Crated:	Material that is in any type of shipping container or material that is skidded that can be unloaded at the dock with no additional handling required.		
Uncrated:	Material that is shipped loose or pad wrapped, and/or unskidded machinery.		
Special Handling:	Material delivered in such a manner that it requires additional handling, such as stacked shipments, ground unloading, side-door unloading, and/or constricted-space loading.		
Off-Target:	Materials that are delivered NOT according to the move-in and/or target schedule; includes early delivery to show site.		
Straight Time:	Materials handled Monday-Friday from 8:00 AM until 4:30 PM.		
Overtime:	Materials handled Monday-Friday before 8:00 AM or after 4:30 PM, or anytime Saturday or Sunday.		
Advance Freight to Show Site on Overtime:	Materials received at the advance warehouse on straight time but moved to show site on overtime due to scheduling conflict(s) beyond Hargrove's control.		



### Labor Services & Price List



Labor & Rigging Equipment						
Product #	Description	Price per Hour Advance (by 6/7/11)	Price per Hour Standard (6/8 - 6/27/11)	Price per Hour Floor Order (beginning 6/28/11)		
NO	TE: Standard orders are charged at 20% above the Advance ra	te; Floor orders o	it 40% above the A	dvance rate.		
	Display Labor					
L1	Straight Time	\$77.00	\$92.40	\$107.80		
L2	Overtime	\$115.00	\$138.00	\$161.00		
L3	Double Time / Holiday	\$153.00	\$183.60	\$214.20		
L4	Supervision Fee		30%, with \$50 minim	um		
LS	Shrink Wrap Skid (per skid)	\$40.00	\$48.00	\$56.00		
LB	Band Skid or Crate (per piece)	\$50.00	\$60.00	\$70.00		
	Forklift & Rigging Labor					
L5	Forklift w/operator - up to 5,000 lbs Straight Time	\$202.00	\$242.40	\$282.80		
L6	Forklift w/operator - up to 5,000 lbs Overtime	\$240.00	\$288.00	\$336.00		
L7	Forklift w/operator - up to 5,000 lbs Double Time	\$278.00	\$333.60	\$389.20		
L8	Forklift w/operator - over 5,000 lbs. CALL FOR QUOTE					
L9	4-Stage Forklift w/operator		CALL FOR QUOTE			
L12	Forklift Cage w/Rigger - Straight Time	\$1 <i>57</i> .00	\$188.40	\$219.80		
L13	Forklift Cage w/Rigger - Overtime	\$195.00	\$234.00	\$273.00		
L14	Forklift Cage w/Rigger - Double Time	\$233.00	\$279.60	\$326.20		
L15	Boomlift w/3-man crew - Straight Time	\$506.00	\$607.20	\$708.40		
L16	Boomlift w/3-man crew - Overtime	\$620.00	\$744.00	\$868.00		
L17	Boomlift w/3-man crew - Double Time	\$734.00	\$880.80	\$1,027.60		
L18	Scissor Lift w/2-man crew - Straight Time	\$329.00	\$394.80	\$460.60		
L19	Scissor Lift w/2-man crew - Overtime	\$405.00	\$486.00	\$567.00		
L20	Scissor Lift w/2-man crew - Double Time	\$481.00	\$577.20	\$673.40		
Accessible Storage						
L24	Accessible Storage - per 1/4-trailer per day storage fee*	\$225.00	\$270.00	\$315.00		

<sup>\*</sup> Accessible Storage: A 1/2-hour minimum labor charge applies for each trip to storage. Refer to labor rates above.

Straight Time:	Rates apply Monday-Friday 8:00 AM - 4:30 PM.	
Overtime:	Rates apply Monday-Friday before 8:00 AM and after 4:30 PM, and all day Saturday-Sunday.	
Double Time:	Rates apply on select holidays.	
Billing:	There is a minimum of one-hour charged. Time is billed in increments of $1/2$ -hour after thereafter.	
Cancellation Policy:	You must give 24-hour notice to cancel labor. Labor ordered and not used will be charged a one-hour "No Show" charge. This applies to installation and dismantle labor.	
Hanging Sign Labor:	When ordering Hanging Sign labor, be sure to complete the Hanging Sign Order Form in this manual. Hanging signs over 251 pounds or requiring electricity must be hung by the facility. Please call 513-419-7300 for more information.	
Hargrove-Supervised Labor:	When ordering Hargrove-supervised labor for installation and/or dismantling, be sure to complete the Hargrove-Supervised Labor Instruction Form in this manual.	
* Accessible Storage Fee:	* Consists of storage space <u>plus</u> access labor. Accessible storage labor charges are billed in 1/2-hour increments. When a forklift is necessary, time for use of equipment will also be charged.	
Crew Sizes:	A crew consists of the equipment operator and the designated laborer(s). Additional crew, equipment or larger equipment may be added if the supervisor deems it necessary to safely complete a job. The exhibitor is responsible for any additional charges incurred.	
	> Only labor ordered at the START of the work day is guaranteed.	
Policies:	> Exhibitor representative must check in at the labor desk to pick-up labor. It's the exhibitor's responsibility to return to the labor desk to sign labor out and verify billable time. No adjustments will be made once the labor ticket is signed.	
	> Labor ordered after the discount deadline is charged at a 20% higher rate; labor ordered at show site is charged at a 40% higher rate.	
PLEASE N	OTE: When ordering dismantle labor, be sure to allow for sufficient time for empty containers to be returned.	

All of your exhibit transportation needs will be taken care of with just one phone call.







888.790.9792 ext. 4620

One Hargrove Drive Lanham, MD 20706 www.hargroveinc.com



Hargrove Logistics is your single-source shipping and transportation solution for all of your exhibitor freight needs. We offer cost-effective shipping solutions, dependable service, efficient order processing, and superior customer-service.

With just one phone call, you can take care of all of your exhibit transportation needs. Hargrove's logistics experts will help you every step of the way - prior to a show, during move-in, on show days, and during move-out.

Hargrove Logistics handles all modes of transportation and offers the following services:

- Same Day Shipping
- Overnight
- 2nd Business Day
- Deferred 3-5 Business Days
- Full Trailer (Truck Load)
- Less Than Truck Load (LTL)
- Ocean
- Air
- Rail

Whether your shipment is national or international, large or small and/or requires special handling....Hargrove Logistics is your one source for all of your exposition transportation needs.

#### **Real-Time Tracking**

Hargrove's friendly transportation specialists can help you track or trace your shipment, should the need arise. All specialists have access to all online systems provided by our shipping partners.

#### **Easy Ordering**

Hargrove Logistics will provide you with a competitive quote on all of your shipping and transportation services. Our one-page Shipping Quote & Order Form, available in both printed and online service kits, allows you to arrange all of your shipping needs. If you have any questions as you are filling out the form, simply call one of our transportation specialists at 888-790-9792 ext. 4620 ...we'll be happy to help.

#### **Reliable Service**

Hargrove Logistics knows the importance of meeting deadlines and accommodating special requirements for your exhibitor freight. Hargrove Logistics only works with the most reliable carriers, who will take care of your freight and deliver it on-time.

To find out how Hargrove Logistics can help you with your exhibit transportation needs, call 888.790.9792 ext. 4620, or send an email to Logistics@Hargroveinc.com



HARGROVE LOGISTICS SHIPPING FORM
FOR SHIPPING RATES, PLEASE FAX THIS FORM TO 301-306-6253
FOR SHIPPING QUESTIONS, PLEASE CALL 301-306-4620 Logistics@hargroveinc.com

Company:		Con	itact Name:			
Phone:	Fa	x:	Em	ail:		
Event Name:	Booth Number:					
		PICK-UP	INFORMATION			
Date of Pick Up:		You	r Shipping/Receivi	ng Hours:	a.m. to _	p.m.
Is This Pick-Up Location Address of Pick Up:		☐ Residence	☐ Home Busine	ess		
Pick-Up Contact Name:			Phone:		Fax:	
Special Instructions: Is There a Loading Dock If No, is This an Inside P Will This Pick Up Requir  Other Is This Shipment:	ick Up: ☐ Yes re: ☐ Lift Gate	□ No Is ☐ Pallet Jack	There Access to: ☐ ☐ Hazardous M	□ Elevator □ S Materials		
		DELIVERY	INFORMATION			
Date of Delivery:			rehouse	ct to Show Site		
Delivery Address:						
Show Name:		Exhibitor Nam	ne:	Вос	oth #:	
		METHOD	OF SHIPMENT			
Ground: ☐ Less Than a Air: ☐ Overnight A	Truck Load [AM (by 12 Noon)			☐ Second Day	☐ 3-5 Day	
	(Final Rate i	_	<b>DIMENSIONS</b> ect Weight and Dim	ensions)		
List Piece Description		•	Width (Inches)	Height (Inches)	Estimated	Weight (LBS)
•		· /	, ,			3 \ /
Total Pieces :				Т	otal Weight:	
Payment Method: ☐ H ☐ Credit Card (check of ☐ Check* Enclosed: #_	card type & comp	olete info below) Dated/	_	nd All Hargrove ( asterCard □ Di aount of \$	Orders iscover	
					Exp	•
Cardholder Name:			Signature	:		





### MATERIAL HANDLING INFORMATION

As the Official Drayage Contractor for this show, HARGROVE, INC. will schedule the moving in and out of all exhibit material. All shipments, if it is possible, should be received at our warehouse prior to the published deadline date. Shipments received at our warehouse after the delivery deadline will incur an additional 50% (late-to-warehouse) charge. Refer to Hargrove's "General Information" pages for specific dates and times for warehouse freight receiving for this event.

You may deliver directly to the Exhibit Hall only during published dates. Refer to "General Information" for specific dates and times for show-site freight receiving for this event.

When completing your Bill of Lading and shipping labels, please include the name of the show, your company name and your booth number. For your convenience, sample labels are provided in this Manual. You may copy these labels or use your own if you need more labels than provided.

Advance Shipments - Deadline	Direct Shipments - 1st Day to Receive		
Wednesday, June 22 at 3:30 PM	Tuesday, June 28 at 8:00 AM		
Your Company Name & Booth Number	Your Company Name & Booth Number LULAC 2011		
LULAC 2011 c/o Hargrove, Inc. 645 Linn Street	c/o Hargrove, Inc. Duke Energy Convention Center – Hall A		
Cincinnati, OH 45203	525 Elm Street Cincinnati, OH 45202		

Remember that all shipments must be PREPAID. DO NOT SHIP "COLLECT", AS **COLLECT SHIPMENTS WILL BE REFUSED.** You may confirm receipt of your shipment at Hargrove, Inc. by calling 301-306-4627.

For assistance with your shipment(s) to or from this event, contact Hargrove Logistics at 301-306-4620 or <a href="Logistics@hargroveinc.com">Logistics@hargroveinc.com</a>. For your convenience, a Hargrove Logistics Shipping Quote & Order Form is included in this Manual.

#### Material Handling includes:

- Receiving and unloading your shipments at our warehouse (30 days free storage prior to show date)
- Reloading onto a Hargrove, Inc. trailer
- Delivery of shipment to exhibit hall
- ♦ Placement of shipment in your booth space
- Removal and storage of empty containers
- Return of empties to booth at close of show (All containers must be empty when stored, Hargrove assumes no liability for material or equipment left inside a container marked as empty.)
- Removal of all packed and labeled materials from exhibit booth
- Reloading onto outbound carrier for return shipment (based on shipping information provided on your Hargrove, Inc. Show Bill of Lading).

Charges for the above services will be based on the inbound weight only, whether the above services are used completely or in part. Refer to the Material Handling Price List for detailed pricing information. Weight, taken from inbound Bills of Lading, is rounded up to the next hundred pounds. Hargrove, Inc. will assign a weight to shipments arriving without a Bill of Lading or certified weight tickets. Shipments received without weight tickets that are weighed by Hargrove, Inc. will be charged for double handling.

**OVERTIME** - An overtime surcharge, per cwt, for each occurrence will apply if:

- ☐ Shipments are received on overtime (Monday-Friday before 8:00 AM and after 4:30 PM, and ALL DAY Saturday, Sunday and holidays).
- □ A surcharge applies if your shipment is moved to or out of show site on overtime due to scheduling conflicts beyond Hargrove's control.
- A surcharge will also apply if your advance shipment is received at the warehouse on straight-time, but had to be delivered to show site on overtime due to scheduling conflicts beyond Hargrove's control.

**OUTBOUND INSTRUCTIONS AT CLOSE OF SHOW** – At the close of the show, each exhibitor must complete a Hargrove, Inc. Bill of Lading and shipping labels for his exhibit materials. Blank Bills of Lading and labels are available at the Hargrove Service Center. Any shipment left in a booth for which no disposition is provided, or if requested carrier fails to pick up or refuses to take shipment, Hargrove, Inc. reserves the right to re-route such shipment or return material to our warehouse at the exhibitor's expense. For more information, please see the Move-Out Information Sheet enclosed in this Manual.





### MATERIAL HANDLING HINTS

The information below summarizes the most commonly asked questions regarding freight/material handling, often referred to as drayage. This can be the most costly budget item for exhibitors. We will try to explain what drayage is and how rates are established, which may help you save money and avoid unnecessary surcharges.

What is "Material Handling/Drayage"? – The term "drayage" is the moving of exhibit materials from one location to another. Whether you ship to Hargrove's warehouse or directly to show site, your materials still need to get to your booth location. Drayage services include the accepting of your material either at the warehouse or at show site, delivery to your booth, storage of empty containers during the show, returning empty containers at the close of the show, picking up your packaged materials, returning them to the dock, and loading on the carrier of your choice.

**Can I carry my own materials to my booth?** – Usually, an exhibitor may bring in his own materials providing such materials can be hand carried by one person in one trip, without the use of dollies, hand trucks or any other equipment. Read the Union Rules & Regulations for the specific rules regarding the show/facility.

**How are rates determined?** – Drayage charges are based on a number of factors including Union labor rates, facility dock access, and the show schedule, to name just a few. Hargrove, Inc. is a Union company and therefore must use Union labor to move freight. These rates vary from city to city.

**Tips on how you can save money!** – Read the shipping and material handling section of your service kit carefully. Be aware of any surcharges that may be assessed for special handling or late shipments. Pay special attention to deadline dates. If you ship in advance to our warehouse and your shipment arrives after the published deadline date, you may be assessed a surcharge. Crated materials are the easiest to unload, therefore, have the least expensive drayage charge. Loose, pad wrapped and uncrated materials require more labor time and therefore may be assessed a special handling fee. It may be cost effective for you to build crates for any portion of your exhibit that is not crated.

**How is the weight of my shipment determined?** – Certified weight tickets, which should be attained by all drivers for materials prior to arrival at the warehouse or show site dock, are used to determine billable weight. Hargrove, Inc. reserves the right to determine weights for all shipments for which weight tickets are not provided with delivery. When Hargrove, Inc. weighs the shipment, the exhibitor will be charged for double handling.

**Small shipments vs. large shipments:** Most all Service Contractors have a minimum of 200 lbs. per shipment. It is best to send your freight as one large shipment versus several small shipments. For instance, if you send one 45 lb. and one 55 lb. package separately, you are charged the minimum on each shipment. If you plan to ship items from various locations, you may want to consolidate them at a central location then forward them to the Service Contractor's warehouse or show site. However, if you ship your materials in one shipment and the carrier makes multiple deliveries, you will be charged for each delivery to the dock, regardless of whether or not the materials were shipped together as one shipment.

**Advance shipments vs. direct (to show site) shipments:** In general, it is best to ship your materials to the "advance shipment" address. The charge for this may be slightly higher than shipping direct to show site but the benefit far outweighs the cost. You can (and should) confirm that we have received your materials well in advance of the show installation; if there is a problem it can then be solved prior to the show. When shipping direct, if there is a problem there is seldom time to resolve the problem prior to show opening. Another advantage to advance shipments is that your materials will be in your booth when you arrive and you can begin installation immediately, thus saving you time and frustration at show site.

**Should I insure my exhibit?** – The answer is YES! It is your responsibility to make sure your freight is insured from the time that it leaves your office until it returns. A rider to your existing policy can usually do this. Check with your insurance carrier for details.

#### Finally:

- Always be aware of freight receiving deadlines. You will be assessed a late charge if your shipment arrives after the deadline date. Inform your shipper that all items must arrive prior to a specific date.
- · Always ship your materials crated; loose or pad-wrapped items are assessed special handling fees.
- Make sure all materials are labeled properly to avoid any delivery delays. All pieces should have the recipient's name and address, the show name, your company name, and your booth number. Remove old labels after every show to avoid any future confusion. If you are shipping multiple pieces, label them as such: 1 of 4; 2 of 4; 3 of 4; etc.



**TO:** HARGROVE, INC. 645 Linn Street Cincinnati, OH 45203

LULAC 2011
COMPANY NAME:
BOOTH NUMBER:
MUST BE RECEIVED BY:
Wednesday, June 22 at 3:30 PM
ADVANCE SHIPPING LABEL

HAR	GRO	V E
TRADE SHOWS	EVENTS   CUSTOM	EXHIBITS

**TO:** HARGROVE, INC. 645 Linn Street Cincinnati, OH 45203

	LU	JLAC 2011	
COMPANY NAME: _			 
BOOTH NUMBER:	<del> </del>		

MUST BE RECEIVED BY: Wednesday, June 22 at 3:30 PM

### **ADVANCE SHIPPING LABEL**

## HARGROVE TRADE SHOWS | EVENTS | CUSTOM EXHIBITS

TO: HARGROVE, INC.

Duke Energy Conv Ctr – Hall A

525 Elm Street

Cincinnati, OH 45202

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NO SHIPMENTS ACCEPTED BEFORE: Tuesday, June 28 at 8:00 AM

### **DIRECT SHIPPING LABEL**

## HARGROVE TRADE SHOWS | EVENTS | CUSTOM EXHIBITS

**TO:** HARGROVE, INC.

Duke Energy Conv Ctr — Hall A

525 Elm Street

Cincinnati, OH 45202

#### **LULAC 2011**

COMPANY NAME: \_\_\_\_\_

BOOTH NUMBER: \_\_\_\_\_

NO SHIPMENTS ACCEPTED BEFORE: Tuesday, June 28 at 8:00 AM

### **DIRECT SHIPPING LABEL**



**TO:** HARGROVE, INC. 645 Linn Street Cincinnati, OH 45203

HAR	G <sub>R</sub>	0	V E
TRADE SHOWS	EVENTS	CUSTOM	EXHIBITS

**TO:** HARGROVE, INC. 645 Linn Street Cincinnati, OH 45203

	LULAC 2011
COMPANY NAME: _	
BOOTH NUMBER:	
	MIIST RE PECEIVED RY.

MUST BE RECEIVED BY: Wednesday, June 22 at 3:30 PM

### **HANGING SIGNS LABEL**





### LIMITS OF LIABILITY

Please read carefully, as the consignment of a shipment to Hargrove, Inc., or the placement of an order with Hargrove, Inc. by an Exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such Exhibitor (and/or other shipper) of the terms and conditions set forth below.

NOTE: Protection of all materials belonging to the Exhibitor is the sole responsibility of the Exhibitor. Remember to insure your exhibit and all collateral materials from the time they leave your firm until they are returned after the show. A "rider" to an existing insurance policy can usually do this.

#### Damage & Loss

HARGROVE, INC. and its subcontractors do not insure the Exhibitor's property against loss or damage. Further, Hargrove, Inc. and its subcontractors do not provide for full replacement value should loss or damage occur. The Exhibitor shall obtain insurance for Exhibitor's property.

If Exhibitor's property is lost or damaged due to the performance or nonperformance of services provided by Hargrove, Inc. or its subcontractors, or due to negligence by Hargrove, its subcontractors or their employees, the liability of Hargrove, Inc. and its subcontractors shall be limited to \$.30 per pound per article, with a maximum liability of \$50.00 per item or \$1000.00 per shipment, whichever is less. This amount shall be the Exhibitor's agreed upon damages.

Specifically, Hargrove and its subcontractors shall not be liable for:

materials.

Damage to uncrated materials, improperly packed freight, and concealed damage or glass breakage. Loss, theft or disappearance of shipments while the booth is left unattended, i.e., once materials have been delivered to the Exhibitor's booth area during move-in, or, once shipments are packed and ready for loading on the move-out. Security of all exhibit materials contained in the rented booth space is the sole responsibility of the Exhibitor. Loss, damage or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind or to any causes beyond Hargrove, Inc. and its subcontractors' control. Loss, shortages, or damage related to shipments received without proper documentation, i.e., freight bills without specified piece count (UPS, Federal Express, privately owned vehicles, local couriers, company vehicles, or miscellaneous air freight carriers). Actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an Exhibitor's materials which may make it impossible or impractical for the Exhibitor to exhibit its

#### Agreement between Hargrove, Inc. and Exhibitor

HARGROVE, INC. and its subcontractors shall not be bound by any claim presented more than 60 days after the date of the incident.

In the event of a dispute with Hargrove, Inc. and its subcontractors regarding loss or damage to any of the Exhibitor's property, the Exhibitor agrees that payment for services provided by Hargrove, Inc. or its subcontractors will not be withheld in any amount as an offset against the amount of any alleged loss or damage. The Exhibitor agrees to pay the full amount for the services provided by Hargrove, Inc. and its subcontractors prior to the close of the show. The Exhibitor further agrees that any claim against Hargrove, Inc. or its subcontractors will be handled as a separate transaction to be resolved on its own merits.

The Exhibitor agrees, in relation to the receiving, material handling, storage and reloading of its freight, that Hargrove, Inc. and its subcontractors will act as the Exhibitor's agent when signing any documentation related to its shipment. If any employee of Hargrove, Inc. and its subcontractors sign a delivery receipt, Bill of Lading or any documentation, it is agreed that Hargrove, Inc. and its subcontractors are doing so on behalf of the Exhibitor, and the Exhibitor accepts the responsibility of said shipment.

Empty container labels are available on site at the Hargrove, Inc. Exhibitor Service Center. Affixing the labels is the sole responsibility of the Exhibitor and/or his representatives. All previous labels should be removed. Hargrove, Inc. assumes no responsibility for containers with incorrect labels. Further, Hargrove, Inc. assumes all containers labeled "empty" to be empty, and therefore assumes no liability for material or equipment left inside a container marked as empty.

In all cases where Exhibitors store materials with Hargrove, Inc. (empty, accessible, dry, refrigerated, or otherwise), they do so at their own risk. Hargrove, Inc. assumes no liability for items placed in such storage.

HARGROVE, INC. and its subcontractors reserve the right to change designated carriers; if the carrier assigned by the Exhibitor does not pick up Exhibitor's freight on time. The Exhibitor will be responsible for payment to the carrier that Hargrove, Inc. and its subcontractors choose to reroute the Exhibitor's freight. Hargrove, Inc. and its subcontractors assume no responsibility as a result of rerouting or handling of freight.





### **SECURITY GUIDELINES**

- ➤ Do not assume the exhibit hall is secure. Each exhibitor must take responsibility for the security of all the items in his or her booth. Hargrove, Inc., Show Management, facility personnel and the security contractor try to guard against theft and damage, but the ultimate burden falls on the exhibitor.
- ➤ Do not list the contents of crates and cartons on your shipping labels. A label that reads "27" color monitor" is an open invitation for thieves.
- Never display "one-of-a-kind" items or irreplaceable samples unless someone is present at all times to keep an eye on them.
- > Do not leave your booth unattended during the hectic and heavily populated move-in and move-out times.
- > Consider covering your exhibit with some sort of cloth at the close of each day. The psychological deterrent makes it more difficult for people to handle merchandise. Criminals often look for the easy mark first.
- > Business tools such as laptop computers, recorders, calculators, and give-away items are the things most often stolen. They should be guarded and stored safely at night.
- > Thieves will also take personal items such as purses, suit coats, and toolboxes. Do not leave personal items unprotected in your booth.
- ➤ Never store items in containers marked "Empty".
- ➤ Show management provides a 24-hour security system to prevent entry to the exhibit area by anyone not authorized. This security service does not guarantee exhibitors against loss. Nor does it imply an assumption of liability for an exhibitor's property by Hargrove, Inc., Show Management, or their agents.
- > Your exhibit materials should be insured from the time they leave your facility until the time they return. Consult with your insurance agency about adding a rider to your existing policy.







#### **Additional Show Services**

#### **◆ Duke Energy Convention Center** forms:

- Audio Visual & Computer Equipment (dba Prestige)
- Booth Cleaning
- Catering (dba Ovations)
- Credit Card Payment Form
- Electrical Service
- Electrical Service for  $Tax\ Exempt\ organizations\ ONLY$
- Permission to Display Gasoline-Powered Vehicle
- Hazardous Display Application
- Internet and Telephone Service (dba SmartCity)
- Utilities (Compressed Air/Water/Drain)
- Utilities (Compressed Air/Water/Drain) for Tax Exempt organizations ONLY
- ♦ Lead Retrieval **TBD**
- ♦ Photography Robert L. Knudsen
- ♦ Plants/Floral **Urban Jungle**

### Audio Visual Services provided by

## Duke Energy Convention Center



Standard Equipment Packages	
Data Projection Package\$295 2,500 Lumens LCD Projector 34" Draped Cart Tripod Screen Upgrade to 4000 Lumens & 7.5'x10' with Dress Kit\$500	Overhead Projector Package\$75 Overhead Projector 34" Draped Cart Tripod Screen  LCD Video Package\$225
Ballroom LCD Projector Package	32" LCD Monitor DVD Player 48" Draped Cart  50" TV Package \$350
(\$950 Value) Up to 12' Screen  LCD Accessory Package	50"TV DVD Player No Computer Input
Projection Video & Data Projection	Sound Equipment Microphones
1024x768 / 2,500 Lumens (8'w Screen Max)\$275 1024x768 / 4,000 Lumens (10'w Screen Max)\$400 5,500 Lumens (14'w Screen Max)\$700	Wired Hand-Held Microphone (Includes floor or table stand)\$35 PZM Recording Microphone\$30 MX418 Condenser podium Microphone\$40
8,000 - 10,000 Lumens (20'w Screen Max)\$1,500 SXGA20,000Lumens\$3,500 HD Projectors Available Per Quote	UHF Wireless Microphone System (Lavalier or hand-Held) \$100  Mixers-Amplifiers
Overhead Projectors	Shure 4 Channel Microphone Mixer\$40 6 Channel Mixer\$50
4,000 Lumen Overhead with Lamp Changer & Draped Stand \$35	8 Channel Stereo Mixer Amp\$100 16-24 Channel Sound Console\$150 Digital ConsolePer Quote
Screens           6' x 6', 7' x 7', or 8' x 8' Tripod Screen	<b>Speakers</b> 10" Powered JBL\$95
7.5' x 10' Cradle Screen \$75	UHF Wireless Mic/Amplified Speaker Pkg\$150 2 Speaker System Package\$175
Fastfold Screens with Dress Kits 6' x 8'	4 Speaker System Package\$250  Lecterns
9' x 12'	Presidential Lectern (32" wide with height adjustment)
HD Wide Screens Available Per Quote  Drape Panels	Audio Components Cassette/DigitalConferenceRecorder\$60 CD Player\$40
Black Velour (16' & 20' High)\$10 per foot Custom Heights and ColorsPer Quote	CD Player into House Sound Pkg

Rev. 02/10

### Audio Visual Services provided by

## Duke Energy Convention Center



Video Equipment	<b>Computer Products and Peripherals</b>
Video Cassette Recorders/Players	Computers
Mini DV/DVCAM Recorder/Player\$200	Desktop PC (Pentium Dual Core, 1GB RAM, Network,
DVD\$60	20"Monitor) Starting at \$125
BetaCam SP Recorder/Player\$350	Laptop (Dual Core) Starting at \$99
DV/DVCAM Recorder Player\$350	Cyber Cafés (Multi-Station Networking Available) Per Quote
Video/Computer Monitors	Computer Monitors/Displays
32" LCD Display (16:9 ratio) \$200	20" - 22" LCD Flat Screen\$150
42" LCD/Plasma Display (16:9 ratio)	24" - 26" LCD Flat Screen\$200
50" LCD/Plasma Display (16:9 ratio)	Office/Convention Equipment
Production Equipment	HP LaserJet\$95
RGB/VGA Distribution Amps/Switches\$40	Fax Machines, High-Speed Copiers, Printers
1/2" S-VHS or Mini DV Camcorder on Tripod \$250	& Specialty Office Equipment Per Quote
3-Chip Broadcast Camera Kit on Tripod\$400	UHF 2-Way Radios with Charger (Headsets Available) \$20
Production/Digital Component Switchers \$250-800	,
Sony DSC 1024 Scan Converter/Switcher\$200	House Services
Basic Stage Lighting Pkg\$250	
Prosumer Digital Camcorder with Tripod\$150	CD Player into House Sound\$75
	House Sound & Connect Fee\$50
Services Provided Per Quote	Ballroom House Sound (per section) \$100
JBL Digital Sound Customized for your needs Per Quote	House Lectern with Mic\$35
Custom Stage & Event Lighting Per Quote	Rigging Please Request Order Form
Exhibit Support Please Request Order Form	Per Point Rigging\$50
HD Cam Switcher Per Quote	(Pricing for reference purposes only)
Full Service Video Production Division	Lift RentalPer Quote
(AVID non-linear editing) Call for Quote	
(AVID HOT-lifed editing)Call for Quote	Standard AV / Miscellaneous
Labor	Laser Pointer\$30
	Tripod Easel\$15
Audio Visual Tech	Flipchart Easel with Pad & Markers
6 am to 6 pm Mon - Fri	Flipchart Easel with Post-it Note Pad\$50
5 pm to 12 am & all day Sat & Sun	Flipchart Pad (Purchase)\$10
12 am to 6 am Daily and Holidays\$90/hr	35mm Slide Projector Package\$70
Rigging	Xenon 35mm Package\$200
Chandrad Data 7 and to 5 and	3' x 4' Markerboard/Corkboard\$25

Service Charge: A 20% service charge applies to all equipment rentals.



equipment.

Corporate 513.641.1600 Fax 513.641.3200 Toll Free 800.294.3179 www.prestigeav.com

Standard Rate 7 am to 5 pm ...... \$67.50/hr

Overtime rates apply after 8 hours worked, calculated at 150%

of the applicable rate. All technicians and riggers require a

4 hour minimum. \$50 labor fee applies for fastfold screens set

for use with client supplied and/or outside contractors' projection

Prestige AV & Creative Services is a full service audio visual & computer rental company. The items listed herein are the most requested audio visual aids for business meetings and conventions. Our expansive inventory is not limited to this list. Please contact us if you have any questions, need equipment specifications, or require any equipment or services not listed.

4' x 6' Rolling Markerboard/Bulletin Board .......\$75 4' x 8' Felt/Poster Board ......\$100

1500 Watt Follow Spot Light ...... \$100

Wireless Mouse (Power Point Remote) ......\$30

# Duke Energy Exhibitor Order Form

### **Convention Center**



FAX (513) 419-7327 EMAIL jwhalen@prestigeav.com

Video Equipment		14 Day Notice	13 Days Or Less	Qty	Total Days	Total
27" LCD TV 16:9 ratio with built in DVD ("combo unit	t") 48" cart	\$150	\$180	X	X	\$
27" TV with 1/2" auto repeat VHS and skirted 48" cart		\$135	\$160	X	X	\$
27" TV with DVD player skirted 48" cart		\$135	\$160	X	X	\$
37" Plasma monitor 4:3 ratio XGA		\$500	\$600	X	X	\$
42" Plasma monitor 16:9 ratio XGA		\$400	\$480	X	X	\$
50" Plasma monitor 16:9 ratio XGA		\$500	\$600	X	x	\$
Plasma Stand		\$50	\$60	X	X	\$
DVD Player		\$60	\$70	X	X	\$
Skirted cart 54" 48" 34"		\$35	\$40	Х	X	\$
Computer Equipme	nt					
17" LCD Flat panel Multi-sync monitor	N. 4. 1	\$75	\$90	X	X	\$
19" LCD Flat panel Multi-sync monitor		\$100	\$120	X	X	\$
20" LCD Flat panel Multi-sync monitor		\$150	\$180	X	X	\$
32" LCD 16:9 ratio Widescreen Multi-sync monitor		\$250	\$300	X	X	\$
Desktop P4 2.8 1gb ram 60gb HD CDRW, DVD-ROM,	Ethernet, 17" LCD	\$150	\$180	X	X	\$
Notebook P4 2.4, 512 ram 20gb HD CDRW, DVD-RO		\$125	\$150	X	X	\$
Desktop Copier	, in the second	\$95	\$115	X	X	\$
Laser Printer		\$95	\$115	X	X	\$
Meeting Room Equipa	ment					
Flipchart		\$25	\$30	X	X	\$
Wireless Microphone Lavaliere Hand held	d	\$100	\$120	X	X	\$
Self Contained Sound System With Wireless Microphor	\$150	\$180	X	X	\$	
XGA LCD Projector (2000 Lumens)			\$330	X	X	\$
Screens 4' X 4' 6' X 6' 7' X 7'	8' X 8'	\$275 \$40	\$50	X	X	\$
Whiteboard/ Felt board 4'X 8'		\$50	\$60	X	X	\$
Overhead Projector 35mm Slide Projector		\$35	\$40	X	X	\$
AV Cart w/ Power		\$35	\$40	X	X	\$
All prices are per show day.		4	Subtotal		\$	1 +
A 20% Service Charge will apply to all orders			Labor		\$	
		S/C			20%	\$
Tax will be charged on all orders without Tax exempt  Cancellations less than 48 hour action will be charged.					6.5%	\$
Cancellations less than 48 hour notice will be charged     Must be present when assignment is delivered.	1 50% of snow total		Tax		_	Þ
Must be present when equipment is delivered.      Labor provided upon request.			Total		\$	
Labor provided upon request.	2 101					
Complete payment must accompany order.	Company/ Show					
Please check one:	On Site Contact					
☐ Check Enclosed ☐ Visa ☐ MasterCard ☐ American Express ☐ Discover	Company Address					
American Express	Company Address City	St		7:n		
Name on credit card	Phone	St	Eav			
Credit card number	Phone		_rax			
Exp. Date	Booth No.	R	oom No			
Authorized Signature	Doon No.		.0011110			
Date	Delivery Date Time					
	Pickup Date Time					
	Tienup Date		111110			

Prestige Audio Visual

(DEC Office) 525 Elm St. Cincinnati, OH 45202 Office (513) 419-7326 Fax (513) 419-7327 (Corporate) 4835 Para Drive Cincinnati, OH 45237 Office (513) 641-1600 Fax (513) 641-3200

Duke Energy		
Convention Center		
Carpet Cleaning		
Individual cleaning for your booth may be o ON GROSS SQUARE FOOTAGE OF EXHIBIT B considered unless filed at the Service Desk i	OOTH SPACE. Credits/cancella	tions for cleaning will not be
DESCRI	PTION	PRICE
Daily Vacuuming		\$.25 per sq. ft.
Booth SizeX=	Square Feet	
Square Feet X \$0.25 = \$F	Per Day	
Number of Days		
Shampooing once before initial opening of I	Exhibit.	\$.25 per sq. ft.
Ple	ase Complete	
Event:		
Event Dates:	Exhibit Location/Booth:	
Company Name:	Phone:	Fax:
Ordered by:	On-Site Contact:	
Payment in full must be received before	re service is provided.	
Special Instructions:		
Return form with payment (see Payment Fo	rm) to:	
Duke Energy Convention Center, Attr		Street,

Fax: (513) 419-7327

Cincinnati, OH 45202 Phone: (513) 419-7300



## 525 ELM STREET CINCINNATI, OHIO 45202

TELEPHONE: (513) 419-7250 FAX (513)419-7275

### AUTHORIZATION REQUEST FOOD AND/OR BEVERAGE

Ovations Food Services has exclusive food and beverage distribution rights within the Duke Energy Center Center.

Ohio State Law prohibits any person or organization from bringing alcoholic beverages onto a licensed premises. All alcoholic beverages for display or distribution *must* be purchased from Ovations Food Services.

Even sponsoring organizations and/or their exhibitors may distribute sample food and/or beverage products only upon written authorization.

Duke Energy Center exhibitors may distribute Food & Beverage samples in authorized space and must not be in competition with products or services offered by Ovations Food Services. Samples must be representative of products manufactured or sold by the company exhibiting. Free samples are limited to 2 ounces of non-alcoholic beverages and 1 ounce of food. Exact descriptions of sample and portion size must be submitted to the Food and Beverage Office for written approval 14 days prior to the opening of the event. No alcoholic samples may be distributed. Any exhibitor giving away and/or selling food in their booth must have a permit and all appropriate fees on file with the Cincinnati Department of Health.

#### **GENERAL CONDITIONS:**

- Items dispensed are limited to products manufactured, processed or distributed by exhibiting firm.
- All items are limited to sample size.
  - Beverages limited to maximum 4oz. container.
  - ♦ Food items limited to "bite size" or 2oz.
  - ♦ Food and/or beverage items used as traffic promoters (i.e. popcorn, coffee, bar services) **must** be purchased from Ovations Food Services.

Product(s) you v	vish to dispense _					
Proposed metho	d of dispensing _		<del></del>			
Please explain p	urpose of offering	g samples				
			SERVICE REQU	IRED		
Dry Storage: _	No _	Yes	(\$150.00 per day) per	pallet		
	Freezer	Refrigerator	(\$40.00 per day)			
	20 lb. bag of i	ice @ \$10.00 per ba	ng			
Approved			Approved			
		ations Food Service		Duke Energy Center Manager	<del>.</del> 	
Name of Event:			Date of	Event:	Booth No	
Firm Name:			<u>-</u>	Phone No.		
Address:						
ST	REET		CITY	STATE		ZIP CODE
Ву:		OR TYPE NAME		Date:		
	(PRINT	OK I YPE NAME	& IIILE)			





## OVATIONS FOOD AND BEVERAGE EXHIBITOR ORDER FORM

The exhibitor hospitality menu features some of our most requested items. While they are suggestions, we will be glad to custom design a menu to suit your particular needs. Please request a copy of our catering menus to view more options.

OVATIONS FOOD SERVICES will use high-grade disposable ware on the Exhibit Hall floor.

A 100% advance payment is required at the time your order is placed. Ovations accepts: American Express, Master Card and Visa.

A \$25.00 delivery fee will be applied for orders under \$250.00, not including service charges or sales tax.

On-site orders or re-orders are subject to product availability. Re-orders require a 45-minute advanced notice.

Client is responsible for ordering all necessary electricity. Electricity is ordered directly through the Duke Energy Convention Center.

SHOW NAME:	BOOTH#	ORDERED BY:	ONSITE CONTACT:
		<u> </u>	
NAME	PHONE	SUB TOTAL	\$
EMAIL		DELIVERY FE	E \$
		IF LESS THAN \$250	<b>1</b>
COMPANY	FAX	4200	
		SERVICE CHARGE (20%	%) \$
ADDRESS			
		SUB TOTAL	\$
CITY			
		SALES TAX	\$
		(6.5%)	
STATE	ZIP		
		TOTAL DUE	\$

CREDIT CARD AUTHORIZATION CHARGE TO: AMERICAN EXPRESS	VISA MASTER CARD
ACCOUNT NUMBER:	EXP DATE:
CARD HOLDERS NAME <u>:</u>	
CARD HOLDERS SIGNATURE:	
CARD HOLDERS COMPANY/BILLING ADDRESS:	
SHOW:	BOOTH NUMBER:

DAY / DATE	START TIME	END TIME	ITEM DESCRIPTION	ITEM PRICE	TOTAL

### **Payment Form**

Our Policy requires that 100% payment accompany all advance orders for services. This form, containing your Credit Card information or accompanied by check, must be completed and forwarded to the Duke Energy Center prior to the show. PAYMENTS RECEIVED LESS THAN 14 DAYS BEFORE SHOW MOVE-IN ARE NOT ELEGIBLE FOR ADVANCE RATES AND WILL BE CHARGED FLOOR PRICE.

#### **CREDIT CARD INFORMATION**

CREDIT CARDS ACCEPTED: VISA, MasterCard, and American Express

CREDIT CARDS ACCEPT	LD: VISA, Master Co	and America	
PRINT: Card Holder Name:			
Card Holder Address			
Account Number		Exp. Date	CCID#
Card Holder Signature		Date	
Advance charges may also be paid by	check. At the conclusion of	the show, if there is a ba	alance due, an invoice
will be prepared and sent to you reflectin	g all charges and payments	. No credit will be giver	n after the close of an
event for services ordered but not used.			
	SERVICES ORDER	RED	
Electrical Service			
Exhibitor Labor			
Utilities - Air, Gas, Water			
Carpet Vacuuming/Shampooing			
TOTAL AMOUNT DUE (CREDIT CA	RD PAYMENT OR CHECK FOR TH	HIS AMOUNT)	
Name of Event		Date of Event	
Booth No.			
Firm Name		Phone No.	
Firm Address			
	STREET	CIT	Y ZIP
Ordered By:			
PRINT OR TYPE NAME & TITLE		PHONE	E NO.
OFFICE USE ONLY: \$	RECEIVED ON	CHECK NO.	
Return form with payment to:			
<b>Duke Energy</b> Convention Center,	Attn: Facility Services, 52	5 Elm Street, Cincinna	ti, OH 45202
Phone: (513) 419-7300 Fax: (513) 419	)-7327		

**Electrical Service** (All electrical services are exclusively by Duke Energy Convention Center)

(0.1. 500.14.11.)		show move-in	show move-in
p (0 to 500 Watts)		\$60.00	\$90.00
2000 Watts)		\$85.00	\$175.00
se Service 20 Amps		\$200.00	\$325.00
se Service 30 Amps		\$225.00	\$350.00
se Service 60 Amps		\$300.00	\$450.00
se Service 100 Amps		\$450.00	\$675.00
se Service 200 Amps		\$675.00	\$1,100.00
se Service 400 Amps		\$1,200.00	\$1,600.00
ong, Heavy Duty 12/3) - Re	ntal	\$20.00	\$25.00
		\$25.00	\$30.00
xtension Cord (per cord, up	to 20')	\$45.00	\$65.00
ection and disconnection		\$60/hr*	\$75/hr*
Please Comple	ete		
Exhibit Locati	ion/Booth:		
		Fax <sup>.</sup>	
	act·	1 4/1	
before service is prov	vided.		_
e location		IMPORTANT	
		are based upon pro	
ADJACENT BOOTH	Additional charges may apply for other locations and connection to exhibitor equipment.		oitor
#	call us at 513	-419-7300 for addit	
	se Service 30 Amps se Service 60 Amps se Service 100 Amps se Service 200 Amps se Service 400 Amps ong, Heavy Duty 12/3) - Re extension Cord (per cord, up ction and disconnection  charges may apply after 5:00pm an  Please Comple  Exhibit Locat  Phone:  On-Site Cont  before service is prove e move-in to qualify for advance e location  ADJACENT BOOTH #	se Service 30 Amps se Service 60 Amps se Service 100 Amps se Service 200 Amps se Service 400 Amps ong, Heavy Duty 12/3) - Rental  Attension Cord (per cord, up to 20') oction and disconnection  Charges may apply after 5:00pm and on weekends  Please Complete  Exhibit Location/Booth:  Phone:  On-Site Contact:  before service is provided.  The move-in to qualify for advanced rate.  The location  ADJACENT BOOTH  #  ADJACENT BOOTH  #  Please visit we call us at 513-information and information and in	se Service 30 Amps \$225.00 se Service 60 Amps \$300.00 se Service 100 Amps \$450.00 se Service 200 Amps \$675.00 se Service 400 Amps \$1,200.00 ong, Heavy Duty 12/3) - Rental \$20.00 setension Cord (per cord, up to 20') \$45.00 ction and disconnection \$60/hr*  Charges may apply after 5:00pm and on weekends  Please Complete  Exhibit Location/Booth:  Phone: Fax:  On-Site Contact:  before service is provided.  Setension Deformed and an analysis of advanced rate.  ADJACENT BOOTH  #

Duke Energy Convention Center, Attn: Facility Services, 525 Elm Street, Cincinnati, OH 45202

Phone: (513) 419-7300 Fax: (513) 419-7327

**Electrical Service** (All electrical services are exclusively by Duke Energy Convention Center)

Quantity	Descripti	ion		Advanced 14 Days prior to show move-in	Floor <14 Days prior to show move-in
S	Standard Single Outlet 5 Amp (0 to 500 W	/atts)		\$60.00	\$90.00
	20 Amp Single Outlet (501 to 2000 Watts)	)		\$85.00	\$175.00
	208-Volt Single or Three Phase Service 20	) Amps		\$200.00	\$325.00
2	208-Volt Single or Three Phase Service 30	) Amps		\$225.00	\$350.00
	208-Volt Single or Three Phase Service 60	) Amps		\$300.00	\$450.00
	208-Volt Single or Three Phase Service 10	00 Amps		\$450.00	\$675.00
	208-Volt Single or Three Phase Service 20	00 Amps		\$675.00	\$1,100.00
	208-Volt Single or Three Phase Service 40	00 Amps		\$1,200.00	\$1,600.00
E	Extension Cords (15' or 25' long, Heavy D	uty 12/3) - Rental		\$20.00	\$25.00
F	Power Strip - Rental			\$20.00	\$25.00
	Indercarpet Installation of Extension Cord	d (per cord, up to 2	20')	\$45.00	\$65.00
	ABOR for installation, connection and disc	connection		\$60/hr*	\$75/hr*
Frank	Please	Complete	2		
Event:					
Event Dates:		Exhibit Location	'Booth:		
Company Na	me:	Phone:	F	ax:	
Ordered by:		On-Site Contact:			
-	full must be received before sernust be received 14 days before move-in to q	-			
ADJACENT BOOTH #		DJACENT BOOTH	Prices shown are service to a single booth.  Additional charges locations and contequipment.  Please visit www.call us at 513-419 information and s	e area at the bases may apply for nection to exhil duke-energycer 9-7300 for addi	ck of the other oitor
L	ADJACENT BOOTH #				

Return form with payment (see Payment Form) to:

Duke Energy Convention Center, Attn: Facility Services, 525 Elm Street, Cincinnati, OH 45202

Phone: (513) 419-7300 Fax: (513) 419-7327

### Duke Energy

### Convention Center

### Cincinnati Fire Department Request for Temporary Use or Display of Gasoline or Diesel Motorized Vehicles/Equipment

Exhibitors wishing to display or temporarily use gasoline or diesel motorized vehicles and equipment must conform to the Cincinnati Fire Division Code - Section 1203.1 and return the completed form below to the Duke Energy Convention Center, a minimum of 14 days prior to official event move-in.

#### Section 1203.1 reads as follows:

The Temporary use or exhibition of gasoline powered motor vehicles; boats or aircraft shall conform to the following:

- A) Written permission shall be obtained from the Fire Division 7 days prior to use or exhibition of any gasoline-powered motor vehicle.
- B) The installation or operation of all equimpment shall be under the supervision of a competent operator. (Live demonstration of equipment powered by combustible fuels requires full description of program before permission can be considered.)
  Any auto, truck, boat, motorcycle, or other fuel propelled or powered equipment. (See separate form for temporary use or display of gasoline or diesel motor vehicles and equipment.
- C) Fire Division personnel shall be employed by the exhibitor whenever vehicle engines are to be used or to be entered in building. Where such personnel are required, the Fire Division shall determine the following:
  - 1. The number of personnel (a supervisor shall be required when more than one man is employed).
  - 2. The hourly wage rate.
- D) The maximum amount of fuel permitted to remain in a tank shall be 3 gallons for gasoline vehicles and 10 gallons for diesel vehicles.
- E) A locking type gas cap shill be installed on all gas tanks, or the tanks shall be sealed in a manner approved by the Fire Division.
- F) All batteries shall be disconnected while the vehicle is not in actual use.
- Fueling or defueling of vehicles shall not take place inside the building.
- All fuel shall be dispensed or removed with approved safety equipment.

We are requesting permission to display or temporarily use gasoline or diesel-powered vehicles and equipment listed below:

Quai	ntity	Type and Desci	ription of Ve	hicles / Equip	ment	
Duke Energy Conven	tion Center Event Mana	ager will establish and coordina	ate inspection	dates and tin	nes with the	Fire Division.
Our representative	in charge of the displa	ay will be			who	will report to
the Fire Divison per	sonnel for clearance	to enter the building.				
		ision for their personnel wa It Cincinnati Fire Division ins		nicle or equip	ment will I	be permitted into
Name of Event		Date of Event		Booth No		
Firm Name		F	Phone No.			
Firm Address						
	STREET		CITY	2	ZIP	
Ordered By	TYPE NAME & TITLE)	Signature		Date		
(PRINT OR	TIPE NAME & TILE)					

Return form to:

Duke Energy Convention Center, Attn: Facility Services, 525 Elm Street, Cincinnati, OH 45202 Phone: (513) 419-7300 Fax: (513) 419-7327

### **Cincinnati Fire Prevention Hazardous Display Application**

All materials used throughout the exhibition area for scenery or decoration shall be treated with a approved flame retardant product. Materials treated must meet the "Match Flame Test".

#### ITEMS THAT REQUIRE SPECIAL APPROVAL:

- To use or store flammable liquids, compressed gases, or hazardous products.
- To display and/or operate any heat producing, open flame, candles, lamps, lanterns, torches, etc.

To operate any ele Any auto, truck, bo	ectrical, mechanical or chemical device which man pat, motorcycle, or other fuel propelled or power el motor vehicles and equipment.	ay be deemed hazardous by the	
Application for use or disp	lay of		
List person who will be in	charge of display and/or demonstra	ation for your company	
List type and description of and number of units)	of activity to be conducted (including	g the type and amount o	of fuel chemical, etc.,
List time and date of arriva	al		
Restrictions for use, displa	FIRE DEPARTMENT ay, etc.		
Date	oved Modifications required Name/Title		
	the duration of the show or activity and		
Name of Event	Date of	The state of the s	Booth No.
Firm Name		Phone No.	
Firm Address	STREET	CITY	ZIP
Ordered By  (PRINT OR TYPE NAME)	Signature	Date	
Return form with payment  Duke Energy	N-101 - 72 - sold of the late		

Revised 01/2007



Company Name

Smart City 5795 W. Badura Ave, Suite 110 Las Vegas, Nevada 89118 888-446-6911 • 702-943-6001 (Fax)

**Booth / Room** 

## **Duke Energy Convention Center**

**Show Name:** 

Billing Name	If a show directory do you want your d	company name	Yes No	Show Date		1
	and assigned nur	nbers listed?		, ,	To /	
Billing Address					Order Deadlintive Price, T	
City, State / Country, Zip				Email		<del> </del>
Contact	phone Numbe	r		Fax Numbe	r	
	) -			( )		0.0
Credit Card Number:				Expiration	Date (MM / '	<u>Y</u> Y):
					/	
Print Card Holder Name:	Card Hold	der Signa	ture	and/or Acc	eptance of T	's & C's:
Important! Important! Please review the "Product Overview / G	Inssary" section	of our liter	ature	to assure tha	at the services	vou have
selected will provide the required functionality for any application	n(s) you will be u	tilizing. A	com	plete descrip	tion of all ser	vices and
Terms & Conditions may be found online at www.smartcity.	com "Conventi	ons" secti	on.	Please call if	assistance is n	eeded.
Description of Service		Туре	QTY	Incentive	Base	Total
1. Internet – Networking Services: ( 10 / 100 Base - T	)	1 1			1	1
a. NetPremium (Shared Ethernet Service, 1 Static Public IP address	•	SE		\$ 1,095	\$ 1,370	
b. Additional Public IP Address / Device (NetPremium) - Max 10 add	,	IA-SP		\$ 150	\$ 185	
c. NetStandard (Shared EtherNAT Service, 1 Static Private IP addre		NE		\$ 995	\$ 1,245	
d. Additional Private IP Address / Device (NetStandard) - Max 10 ad		IA-SN		\$ 125	\$ 155	
e. NetBasic (Shared up to 512K↑/1.5M↓)(1 Private DHCP IP, 1/Devi		BE-1.5		\$ 795	\$ 995	
f. NetExpress (Shared up to 256K∱/512K↓)(1 Private DHCP IP, 1/D				\$ 450	\$ 565	
g. NetDedicated (Dedicated 1.54 Mbps w/5 IP addresses) - No addl		TS		\$ 3,495	\$ 4,370	
h. NetDedicated Plus (Dedicated 3 Mbps w/29 IP addresses)		TS-03		\$ 4,995	\$ 6,245	
2. Internet – Networking Services: Equipment						
a. Switch / Hub Rental (8 Port) - 10 / 100 Base -T		SW08		\$ 150	\$ 185	
b. Switch / Hub Rental (24 Port) - 10 / 100 Base -T		SW24		\$ 225	\$ 280	
c. Patch Cable (up to 50') - Cat 5e		PC		\$ 50	\$ 62	
3. Voice Services: PBX Service - Dial "9" for an out	tside line				•	
a. Single Line (no Instrument) (unrestricted long distance)		LO		\$ 275	\$ 345	
b. Multi-Line Phone w / 1 main Number & 1 rollover line (unrestricted	d LD)	ML		\$ 415	\$ 520	
4. Voice Services: Dedicated Line ( Direct line do not	dial "9" )				•	
a. Dedicated Line - (no Instrument) (unrestricted) - Limited Quantity	•	DL		\$ 395	\$ 495	
5. Voice Services: Special Services				•	•	•
a. Telephone Instrument (Single Line, Touchtone) upon request		SL / DI				
b. Long Distance Restrictions (Local & Credit Card / Local Only ) up	on request	CC / TLD				
6. Special Line Services (For 3 <sup>rd</sup> Party Circuit Extension		er circuit f	from	local Bell C	o or Other P	rovider)
a. Analog Extended Pots line from Demarc to Booth		DP		\$ 200	\$ 250	
b. ISDN BRI or DSL Extended circuit from Demarc to Booth		IS / HL		\$ 400	\$ 500	
c. T-1 Extended Data / Telco circuit from Demarc to Booth	(See T&C 8)			\$ 2,000	\$ 2,500	
d. DS-3 Extended circuit from Demarc to Booth	(See T&C 8)			\$ 9,000	\$ 11,250	
e. Labor / Floor Work - Fee per hour	(See T&C 1)	FW		\$ 125	\$ 125	
f. Point-to-Point / Special Engineering / VPN / Web Casting	(See T&C 1)	VP / MI		(Call 888-446	-6911 for quote)	
7. Special Quote – Attachment A or SOW (if applicable)		MI		(Call 888-446	-6911 for quote)	
8. Move - In / On - Site order fee (if ordering service after show	move-in has star	ted).		(20%)x(I	Base Price )	
9. Distance Fee of \$500 Internet / \$100 Telephone for each line	outside the cor	vention ve	enue.	x (num	ber of lines)	
					SUBTOTAL	
Unused portions of deposits returned with final billing.	ESTIMATED 10%	6 TAX / FE	ES D			
TOTAL PAYMENT MUST ACCOMPANY ORDER. Credit Card used	rs may fax order to	702-943-60	001	GR/	AND TOTAL	

\*\*\* Incentive Price applies to orders received With Payment 14 days prior to the 1st day of show move-in. \*\*\*

FOR SMART CITY USE: Payment Rec'd (Amount): Customer No: 2011 - 019 -

#### **Terms and Conditions / Payment Options**

- 1. Smart City is the exclusive provider and installer of all Voice, Data and Network services (wired and wireless) including communications cabling. This includes all cabling to meeting rooms, booths, within booths (under carpet and flooring), fiber optic, twisted pair (Category 3, 5 and 6), and all other data and telecommunications 12. Only Smart City personnel are authorized to modify system wiring or related cabling.
- 2. The use of the network connection(s) provided by Smart City may be used only by the directors, officers and employees of the Company, its guests, its agents and consultants while performing service for the Company and cannot be resold or distributed to other companies or individuals.
- All devices for which Smart City directly or indirectly provides Internet / Network connectivity must pay a device charge or purchase a Smart City assigned IP address.
- 4. Incentive Price applies when a completed order with payment is received no later than 14 days prior to the first day of show move-in. Base Price applies to (a) all orders received from One (1) to Thirteen (13) days before show move-in has started or (b) orders received on or before the 14 day Incentive Deadline without payment (c) orders placed on site or after show move-in has started will be at Base Price plus an additional 20% X Base Price.
- 5. Internet / Network 10 / 100 Mbps, half / full-duplex, auto-sensing Ethernet access to our backbone, with shared or dedicated Internet access up to 128 Kbps or greater (depending on service ordered) via an RJ-45 jack, is provided for each connection ordered.
- 6. Shared Internet Services Specific: Routers. Streaming Applications, VoIP, DHCP, NAT or Proxy Servers are not allowed with any of our shared Internet / Network services. This includes, but is not limited to, NetPremium, NetStandard, NetBasic, and NetExpress. Smart City can engineer a custom dedicated network(s) to accommodate such special requests. Please call for quote.
- 7. Rates listed include a single IP address, standard installation to the booth in the most convenient manner and does not include computer equipment, NIC card, TCP / IP software or power to the booth.
- 8. Limited Availability: T-1 / DS-3 and other special circuit orders must be placed 45 days prior to show move-in date due to limited availability and to avoid additional charges.
- 9. Wireless Specific: (a) Smart City is the exclusive provider of voice, wired and wireless data service(s) for the Facility. Wireless Devices not authorized by Smart City are strictly prohibited. Customer(s) that desire to showcase their wireless products must contact Smart City 21 days in advance of show move-in to investigate the potential of Smart City engineering a customized cohesive network to operate without interference to other Customer(s), (applicable charges may apply). (b) The use of any wireless device that interferes with the facility's 2.4 / 5.8 GHz wireless data frequency range is prohibited and 21.A per line move fee starting at \$100 (Telephone), \$200 (Internet) may subject to disconnection at the Customer expense.
- coverings to permit installation of service.

- 11. Internet Performance Disclaimer: Smart City does not guarantee the performance, routing, or throughput; either expressed or implied, of any data circuit(s) connectivity with regards to the Internet and / or Internet backbone(s) beyond the Facility.
- cabling. Material and equipment furnished by Smart City for this service contract shall remain the property of Smart City.
- 13. CANCELLATION There is a minimum \$150 Cancellation fee. Cancellations must be in writing. Additional cancellation charges will apply for orders that have already incurred labor, material, and / or engineering costs. Some broadband services and special circuits cannot be cancelled once ordered and will incur full charges listed / quoted. Credit will not be given for service(s) installed and not used.
- 14. Service problems must be reported to the Smart City Service Desk. Service claims will not be considered unless filed in writing by Customer prior to close of show.
- 15. Any additional cost incurred by SMART CITY to: 1) assist in trouble diagnosis or problem resolution found not to be the fault of SMART CITY or 2) collect information required to complete the installation that customer fails to provide (i.e. floor plans or special circuit numbers) may be billed to the Customer at the prevailing rate.
- 16. Equipment Management: (a) Customers should pick up hubs, wireless devices, telephone instruments and other rental equipment at the Smart City Service Desk. (b) The Customer will be fully responsible for the protection and safekeeping of rental equipment and will be responsible for returning all rental equipment to the Smart City Service Desk within one (1) hour following close of the show.
- .The prices listed on this contract do not include Federal, State, Local or Other Taxes and Tax surcharges. Taxes / Tax surcharges will be included on your final bill. Federal Tax ID is 65-0524748.
- 18. NOTE: THE CUSTOMER IS RESPONSIBLE FOR ALL INTERNATIONAL LONG DISTANCE AND OTHER APPLICABLE **CHARGES AGAINST ASSIGNED TELEPHONE NUMBER(S)**
- 19. All Single Line, Multi-Line, and Dedicated Line Telephone services include Directory Assistance, Information, "0+", Operator assisted, 1-800, 950, credit card type call usage and unlimited Domestic Long Distance. International Call charges will apply.
- 20. Long Distance (International Calls) and Line Restrictions: (a) Toll restriction will block lines to local only or local and "1-800" calling only. All other "1+" or "0+" dialing will be blocked (this includes all long distance access). (b) All lines will be blocked from "976" and "900" dialing unless otherwise requested. Additional deposits may be applicable. (c) Smart City will provide a detailed listing of all toll / billable type calls made from applicable services. Additional LD deposits required for Intl companies.
- apply to relocate the line(s) after it is installed.
- 10. Unless otherwise directed, Smart City is authorized to cut floor 22. Prices are based upon current rates and are subject to change without notice.

(1) All Customer contracts and agreements are solely between SMART CITY and the prospective Customer; (2) SMART CITY is not the employee, agent or partner of the Facility; (3) The Facility is not a party to, nor shall it have any obligations or liabilities whatsoever to any Customer, under any Customer Contract including without limitation, the obligation to provide any of the services covered by such Customer Contract; (4) No representations or warranties are being made by the Facility with respect to any Customer Contract or any Communications Services; (5) The right of the Customer to receive any Communications Service will be terminated if this Agreement is terminated for any reason provided therein; and the Facility will have no obligation to continue providing such service unless the Facility elects in its sole discretion to continue to provide such services itself or through a third party; (6) The provisions of the Customer Contract are separate and independent from the provisions of the Customer's lease space in the building and shall not affect the Customer's obligations under such lease and without limiting the foregoing, in no event shall any default by SMART CITY under the Customer Contract or any failure with respect to any Communications Services have any effect on any Customer's obligations to the Facility under any lease or any other occupancy agreement between such Customer and the Facility.

#### 23. A valid Credit Card number with signature MUST be on file regardless of payment method. For your convenience we will use this authorization to charge your credit card for any additional amounts incurred.

- 24. Smart City accepts payments in US dollars. Checks drawn on a US bank. Wire Transfers or the following Credit Cards: (Amex, MasterCard, Visa,). Make all checks payable to: Smart City.
- 25. Due to the cost of processing checks, any refunds due in the amount of \$10.00 or less will not be refunded except upon written request.

#### Mail or Fax Completed Orders with **Payment and Floor Plan To**

**SMART CITY** 5795 W. BADURA AVENUE, SUITE 110 LAS VEGAS, NEVADA 89118 (888) 446-6911 FAX (702) 943-6001

#### **Customer Acceptance of All Smart City Terms and Conditions / Attachments:**

With execution of this document the Customer hereby authorizes Smart City to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the Terms and Conditions and Attachments contained herein & Website.

Print Author	ized Name	Authorized Signature	Date
FOR SMART CITY USE:	Payment Rec'd (Amount):	Customer No: <b>2011 - 019 -</b>	

## **Network Security Declaration**

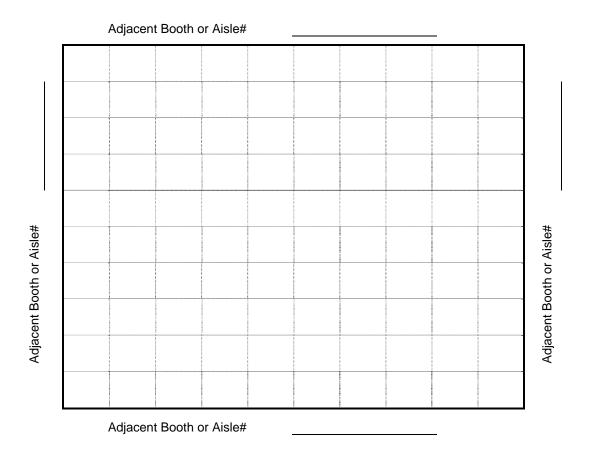
Center: Duke Energy CC (019) - OH	Company Name:
Show:	Booth / Room #:
	Customer / Ref #: 2011 - 019 -
Smart City to maintain a healthy, viable network for all Custome	s Customer(s) adherence to several necessary precautions in order ers. This declaration of compliance with the security requirements policies and must be completed, signed by an authorized Customested network service(s) being activated for Customer's usage.
Network Security Policy:	
Windows® security updates, system patches, and any other tech from viruses, malicious programs, and other disruptive application cause service interruptions to Customer(s) which can lead to diwithout prior notice at Smart City's sole discretion. The device(	essing Smart City's network(s) have the latest virus scan softwan inclogical precautions necessary to protect the Customer(s) and others. Any device(s) which adversely impacts Smart City's network(s) resconnection of the Customer's equipment from the network(s), with (s) in question will remain disconnected until all issues are adequal Additional charges may apply for trouble diagnosis and / or prob
(ICMP) Ping, Traceroute, etc destined to any Smart City Net	ers. These filters block all inbound Internet Control Message Protowork(s). Smart City understands that Ping and Traceroute are valua ICMP (Ping & Traceroute) packets sourced from any Smart (
Further, to avoid infection by common Internet worms (Nachi, Mather following TCP and UDP port numbers: UDP – 137, 138, 402,	SBlaster, LoveSAN, etc.), Smart City has implemented similar filters 1434 and TCP – 135, 139, 402, 445, 4444.
	the filtered ports, should contact a Smart City customer servicific requirements so that Smart City may consider the potential of
Each Customer's business is important to Smart City and with acthat we can provide network services that perform as expected fo	dvanced and timely notification of a Customer's needs we are confider all clients.
<ul> <li>Please inform all show site personnel about the compliance issues ***</li> <li>Services are activated after Smart City is in recent network security requirements ***</li> </ul>	importance of Smart City's Network Security sipt of this signed declaration of compliance with our
Are You Renting Computers?	Company Name:
Rental Company Contact:	Contact Number:
Device(s) Operating System:	Total # of Devices:
Type of Anti-Virus Software Installed:	cAfee  Other:
Virus Scan Last Updated:	Security Updates Last Performed:
Date	Date
network(s) at the above noted Facility and Show / Event has patches and security updates have been installed. Customer( equipment and understands the conditions placed on service de may be incurred should Customer's equipment be found to ac	t Customer provided equipment, which will be connected to Smart Cibeen properly protected, contains anti-virus software, and the last solution as a solution of custom livery by this document as well as the potential that additional characteristic impact Smart City's network(s) performance. The Custom of the Customer Contract allowing Smart City to provide requesting the customer Contract allowing Smart City to provide requesting the customer Contract allowing Smart City to provide requesting the customer Contract allowing Smart City to provide requesting the customer Contract allowing Smart City to provide requesting the customer Contract allowed the custome
Signature	Date
Printed Name	Title

### Floor Plan - Communications Cable

Center:	Duke En	ergy CC	(019) - OH	Company Name:	
Show:			_	Booth / Room #:	
•			_	Customer / Ref #:	2011 - 019 -

**Voice and Data communications cabling.** Smart City is the **exclusive installer** of Voice and Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 3, 5 and 6), and all other data and telecommunication cable fall under Smart City's area of expertise.

**IMPORTANT!!** Prior to installation of service, a complete floor plan is required. Please utilize this grid should you not have your own floor plan to send us. You may use a different floor plan for each service group (Telephone, Internet, etc.) or combine all services on one floor plan. For a floor plan to be considered complete it **must** include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).



■ Main Distribution Location (MDL) – The originating line(s) for service, whether from overhead, a floor pocket or a column, will be delivered to a "MDL" before being distributed within your booth. Example: Storage area, back of booth, etc. (unless specified, the default for the "MDL" will be the back of the booth or at Smart City's discretion, the most convenient location). All distribution of services to their final destination within the booth will originate from the "MDL". A per line move fee will apply to relocate services within your booth after they have been engineered and / or installed.

T = Location of Telephones, Fax lines or other telecommunications equipment "T".

I / H / PC / C = Location of primary Internet Service "I", Hubs "H", Patch Cables "PC" and / or Computers "C". For Smart City to perform your floor work, you will need to indicate the location of each item you want cabled. Make sure to order your floor work, hubs, and patch cables early and in advance of the show moving in.

Orientation = The Booth or Aisle #'s surrounding your booth. A minimum of one surrounding Booth or Aisle # is required (two or more would be more helpful) for Smart City to accurately install your services.

Size = Booth dimensions (example 10x10)	<u>Sca</u>	e 1 Box is equal to	ft
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Compressed Air, Water, and Drain (Services exclusively by Duke Energy Convention Center)

Ougatity	Dogovinti	ion		Advanced 14 Days prior to		
Quantity	COMPRESSED AIR SERVICE	1011		show move-in	show move-in	
	20 CFM @ 90 - 100 PSI: line size 3/8 incl	h ID		\$130.00	\$200.00	
	20 CHA @ 90 100 F31. IIIIC 312C 370 IIICI			Ψ130.00	Ψ200.00	
	WATER AND DRAIN					
	Connection 40 - 60 PSI, line size: 1/2" or	3/4" Hose		\$130.00	\$200.00	
	Drain Line, 3/4" Hose			\$100.00	\$150.00	
	One Time Water Fill and Drain 0-100 gallo	ons		\$100.00	\$150.00	
	One Time Water Fill and Drain 101-500 ga	allons		\$150.00	\$200.00	
	One Time Water Fill and Drain 501-1000 g	gallons		\$225.00	\$300.00	
	Additional Gallons above 1000 gallons (pri	ce per gallon)		\$0.15	\$0.20	
	LABOR for installation, connection and dis	connection (8AM	- 5PM, M-F)	\$60/hr*	\$75/hr*	
	* Minimum charge 1 Hour. Additonal charges may app	oly after 5:00pm and c	n weekends			
	Diana	Complet				
	Please	Complet	e			
Event:						
Event Date	s:	Exhibit Locatio	n/Booth:			
Company N	lame:	Phone:		Fax:		
Ordered by	:	On-Site Contac	ot:			
Payment i	n full must be received before se	rvice is provi	ded.			
Payment in fu	ll must be received 14 days before move-in to g	qualify for advanc	ed rate.			
	Please indicate service location					
	riease ilidicate service location			IMPORTANT		
	Booth Layoutx			re based upon pr ngle area at the ba		
	(Back)		booth.	single area at the back of the		
			Additional char	ges may apply fo	r other	
			locations and o	connection to exhi		
ADJACENT BOOTH		DJACENT BOOTH	equipment.			
#	#	£	call us at 513-	ww.duke-energyce 419-7300 for addi d service options.	tional	
	AD MASSING POOTS: #					
	ADJACENT BOOTH #					
Return form	with payment (see Payment Form) to	):				

Duke Energy Convention Center, Attn: Facility Services, 525 Elm Street, Cincinnati, OH 45202

Phone: (513) 419-7300 Fax: (513) 419-7327

### Compressed Air, Water, and Drain

(Services provided exclusively by Duke Energy Convention Center)

Quantity	Description	on		Advanced 14 Days prior to show move-in	Floor <14 Days prior show move-in
	COMPRESSED AIR SERVICE				
	20 CFM @ 90 - 100 PSI: line size 3/8 inch	ID		\$125.00	\$200.00
	20 CFM @ 90 - 100 PSI: line size 1/2 inch	ID		\$125.00	\$200.00
	WATER AND DRAIN				
	Connection 40 - 60 PSI, line size: 1/2 inch	or 3/4 inch		\$125.00	\$200.00
	One Time Water Fill and Drain 0-100 gallor	ns		\$75.00	\$100.00
	One Time Water Fill and Drain 101-500 ga	llons		\$125.00	\$200.00
	One Time Water Fill and Drain 501-1000 g.	allons		\$175.00	\$250.00
	Additional Gallons above 1000 gallons (price	e per gallon)		\$0.12	\$0.15
	LABOR for installation, connection and disc	connection (8AM	I - 5PM, M-F)	\$60/hr*	\$75/hr*
	* Minimum charge 1 Hour. Additional charges may apply	y after 5:00pm and o	on weekends		
	Please	Complet	e		
Event:		100000			
Event Date:	s: E	Exhibit Location	n/Booth:		
Company N	lame:	Phone:		Fax:	
Ordered by	: C	n-Site Contac	ot:		
	n full must be received before ser Il must be received 14 days before move-in to qu				
	Please indicate service location				
	Booth Layoutx(Back)		Prices shown ar	MPORTANT re based upon pr gle area at the ba	
ADJACENT BOOTH	I	DJACENT BOOTH		ges may apply for onnection to exhi	J. J. HO. S. C. K. T.
#	#_		call us at 513-4	w.dukeenergycen 19-7300 for addi I service options.	tional

Cincinnati, OH 45202 Phone: (513) 419-7300

Fax: (513) 419-7327

This premier national photography conhave been selected as your official photography to please use the information below to on need, or contact us with any questions 3712 Woodburn Road, Annandale,	r.	DATE				
Phone & Fax 703-280-2326						
EXHIBITOR			BOOTH #			
CONTACT at show	Local Phone					
EXHIBIT & PRODUCTS PRINTS  EMPTY W/PEOPLE  1 or 2 original view\$90.00 \$100.00  3 or more original views\$80.00 \$ 90.00  each view includes 1- 8x10 Color print  ADDITIONAL PRINTS of ORIGINAL VIEW  all prints\$35.00 each  NEGATIVE RELEASE\$95.00 each  PANORAMIC VIEW up to 30" long\$150.00 per view  Other services include;  Email of images or web posting. minimum charge \$20.  Large prints and duratrans. Images can be put on canvas, or linen for presentation or display  RUSH service available ask for quote.		DIGITAL IMAGES OF EXHIBIT Original 8x10 print and image on CD\$175.00 Low resolution image on CDper quote Surrender of high resolution scan on CD\$100.00 each Digital retouching available as low as\$25.00  PUBLICITY ASSIGNMENT 35mm or Digital images (2 hr min.)\$175.00 per hour 35mm color film processing & proofs\$50.00 per roll Publicity print orders available in film &.digital images  Publicity Digital Images  Digital images on CD up to 75 images\$140.00 Additional jpeg images @ 72 –150DPI \$1.50 ea Higher resolution upon request and per quote.				
If you would like		d please	contact our	office for rates		
Special instructions ORIGINAL VIEWS empty ADDITIONAL PRINTS NEGATIVE RELEASE PANORAMIC empty w Must be paid with U.S. f Please allow up to All orders considered complete an	with people with people funds. Please included accepted if order	on Cl on Otl Otl lude \$1 l of show rs are n	D CD her services _ <b>0.00 shipping</b> w for normal contreturned w	g on all orders delivery TO	= \$ = \$ = \$ . \$ 10.00 FAL US \$	
CHECK# AMX/MC/VI	SHIPPING INF				n//	
Company				P.O. #		
Address						
City						

Authorized by \_\_\_\_\_ Attention \_\_\_\_



Mail or fax this form to: Urban Jungle, Inc. PO Box 6165 McLean, VA 22106 Phone: 703-241-8545 Fax: 866-516-3716 [Tax ID #: 54-1796144]

## PLANT & FLORAL ORDER FORM

info@urbanjungleinc.com

QTY	ITEM	ADVANCE *	SHOW PRICE	TOTAL
	Floral Arrangement (approx. 12" H)	\$ 55.00	\$ 65.00	
	Floral Arrangement (approx. 18" H)	\$ 70.00	\$ 80.00	
	Custom Floral Arrangement (call for assistance)	\$ 95.00	\$ 110.00	
	Bud Vases (list color preference)	\$ 25.00	\$ 30.00	
	Tropical Arrangements	\$ 75.00	\$ 85.00	
	Roses - arranged, one dozen (color	) \$ 75.00	\$ 85.00	
	Orchid Plants (small large)	\$ 50/ \$ 75.00	\$ 60 / \$ 85.00	
	Mum Plants (white yellow lavender	_) \$ 25.00	\$ 30.00	
	Azaleas (red pink white)	\$ 30.00	\$ 35.00	
	Bromeliads (red, pink, yellow, other)	\$ 30.00	\$ 35.00	
	Seasonal Plants (kalanchoe, gloxinia, cyclamen, etc.)	\$ 30.00	\$ 35.00	
	Small (6"pot): Ivy Pothos	\$ 25.00	\$ 30.00	
	Large: Fern Ivy Pothos	\$ 30.00	\$ 35.00	
	Glass Bowl for Cards (yours to keep)	\$ 25.00	\$ 30.00	
	Pkg A: (1) 6' ficus topped with fern & blooming pla		\$ 135.00	
	Pkg B: (2) 3' plants & (1) blooming plant	\$100.00	\$ 110.00	
	Pkg C: large container with ivy & blooming plants	\$ 100.00	\$ 115.00	
	2' Green Plants	\$ 30.00	\$ 35.00	
	3' Green Plants	\$ 40.00	\$ 45.00	
	4' Green Plants	\$ 50.00	\$ 55.00	
	5' Green Plants	\$ 60.00	\$ 65.00	
	6' Green Plants	\$ 70.00	\$ 75.00	
	7' Green Plants	\$ 95.00	\$ 105.00	
	8'-10' Ficus Tree	\$ 115.00	\$ 130.00	
ecora	<u>ative Containers</u> : White Black Wicker Call for prices on brass, chrome, terra cotta pots		SUB TOTAL	\$
	Tax is based on show location		<b>Sales Tax:</b> 6.5%	\$
GRV	Call for items you may want but do not see on this list.	TOTAL A	AMOUNT DUE	\$

Please remit payment to URBAN JUNGLE, Inc.

Rental Price includes: Container, top-dressing, delivery and pick-up. All orders must be paid in full. No adjustments will be made after the show closes. All green plants are rental items and are the property of Urban Jungle, Inc. Show site cancellations will incur a 100% cancellation fee. If tax-exempt in state of delivery, your certificate must be included with this order form.

Exhibitor:		Telepho	one #:		
Firm Name:					
		PO #:			
City, State, ZII	D	Email**	·		
Show Name:	how Name: 2011 LULAC Natl Conv & Exposition		Duke Engery Conv Ctr — Cincinnati, OH		
Dates:	June 29 - July 1, 2011	Booth #:			
Payment Info	: (circle one) AMEX VISA MC Check				
,			Evn Data	Sommits #	
Credit Card #:			_ Exp. Date	Becurity #	

Overnight order form to: Urban Jungle, Inc. • 1631 Dempsey St. • McLean, VA 22101

<sup>\*\*</sup> Email is required for confirmation and final invoices.

<sup>\*</sup> Orders must be received two weeks prior to show date for advance price!